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SUNDAY, MAY 27, 2018 ■ HOMETOWNLIFE.COM

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BY THE NUMBERS

Latest census estimates yield mixed results

David Veselenak
hometownlife.com
USA TODAY NETWORK — MICHIGAN

Local communities in the “inner-ring” suburbs of Detroit appear to be continuing to lose residents, while those communities farther west seem to keep growing, according to recent population estimates released by the United States Census Bureau.

In the hometownlife.com coverage area, the community that saw the largest increase percentage-wise was Lyon Township, which continues to see explosive growth in southwest Oakland County. The township added an additional estimated 804 residents between 2016 and 2017, growing to 19,912 from 19,108, a 4.21-percent increase. In addition, Highland Township crossed the 20,000 mark, growing by about 0.67 percent. Estimates for the township have it at 20,020 in 2017, up from 19,886.

Canton Township led the way in population increases in northwest Wayne County, seeing a 1.18-percent jump from 2016. The estimated population in the township, which sees new developments in both residential and commercial property, grew from 90,719 in 2016 to 91,791 in 2017, an increase of 1,072.

The U.S. Census Bureau releases population estimates each year of the various cities, villages and townships across the country. An actual count of residents takes place every 10 years during the national census, which is scheduled to take place again in 2020.

Similar to previous years, communities closer to the urban core continued to see population decreases. Livonia was estimated to lose another 254 people, dropping from 94,359 to 94,105 last year. Garden City and Wayne saw the largest percentage decrease of all the hometownlife.com communities, both dropping 0.67 percent. Garden City now has 26,650 estimated residents, down 112, while Wayne now has 16,947.

Farmington Hills lost the most residents in the hometownlife.com area in Oakland County, dropping 132 residents to 81,050 residents.

The Birmingham/Bloomfield area maintained most of its residents, with only small changes. Birmingham gained 111 residents to grow to 21,142, Bloomfield Township gained 18 residents to move up to 42,049 and Beverly Hills lost 29 people to 10,425.

Contact David Veselenak at dveselenak@hometownlife.com or 734-678-6728.



Construction was booming in the StoneLeigh subdivision at 10 Mile and Milford roads in this 2013 file photo. Lyon Township continues to grow, according to U.S. Census Bureau population estimates. FILE PHOTO

2017 population estimates for Hometown Life communities

	2017 population	2016 population	Difference	% change
Wayne County				
Canton Township	91,791	90,719	1,072	1.18%
Plymouth	9,138	9,108	30	0.33%
Plymouth Township	27,085	27,007	78	0.29%
Northville Township	28,878	28,828	50	0.17%
Northville	5,988	5,989	-1	-0.02%
Westland	81,747	81,907	-160	-0.20%
Livonia	94,105	94,359	-254	-0.27%
Redford	47,065	47,220	-155	-0.33%
Wayne	16,947	17,018	-71	-0.42%
Garden City	26,650	26,762	-112	-0.42%
Oakland County				
Lyon Township	19,912	19,108	804	4.21%
Highland Township	20,020	19,886	134	0.67%
Novi	59,715	59,348	367	0.62%
Birmingham	21,142	21,031	111	0.53%
Farmington	10,578	10,538	40	0.38%
Milford Township	16,672	16,627	45	0.27%
South Lyon	11,741	11,712	29	0.25%
Franklin	3,251	3,247	4	0.12%
Bloomfield Township	42,049	42,031	18	0.04%
Milford	6,471	6,471	0	0.00%
Novi Township	152	152	0	0.00%
Bloomfield Hills	3,990	3,992	-2	-0.05%
Bingham Farms	1,149	1,150	-1	-0.09%
Farmington Hills	81,050	81,182	-132	-0.16%
Beverly Hills	10,425	10,454	-29	-0.28%

OBSERVER & ECONOMIC DEVELOPMENT

USA TODAY NETWORK

Family farm's sale ends 99-year era in Canton

Darrell Clem
hometownlife.com
USA TODAY NETWORK — MICHIGAN

Mary Hauk has been a farmer all her life.

It runs in the family.

Her grandparents, Henry and Mary Hauk, began farming in Canton in 1919, raising crops and farm animals as the family business eventually grew to 2,000 acres. They often loaded fresh milk and produce onto a horse-drawn, two-wheel cart and hauled it to Detroit's Eastern Market.

Hauk still lives in the farmhouse her late father, Ross Hauk, built in the 1950s on Ridge Road, between Cherry Hill and Proctor, long before developers moved in and altered Canton's rural way of life.

Even her 3-year-old grandson, Bane Lancucki, was born with the family farming gene.

“He loves being on the farm,” Hauk said.

It's all changing.

See FARM, Page 3A

Canton fire destroys home: ‘A total loss’

Matt Jachman
hometownlife.com
USA TODAY NETWORK — MICHIGAN

A house in Canton Township's Cherry Hill Village neighborhood was completely destroyed by a fire that began the afternoon of May 20.

The fire on Coolidge Street, in the area of Ridge Road and Cherry Hill, was reported just before 5 p.m., Canton Fire Department deputy director Chris Stoecklein said. A male homeowner, the only person at the house when the fire broke out, was treated for smoke inhalation at a local hospital and released.

The fire remains under investigation, but Stoecklein said it apparently started in the attached garage in an area where the battery for a motorized

See FIRE, Page 2A

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Trash pickup delayed by holiday

Due to the Memorial Day holiday, GFL will not collect refuse, recycling or yard waste Monday, May 28, and all collections next week will be delayed by one day. GFL will resume their regular collection schedule Monday, June 4.

All refuse and recycling must be placed at the curb by 6:30 a.m. to ensure pickup. GFL will not pick up refuse or recycling that is placed past the sidewalk on private property. All recycling must be placed separate from your refuse on the opposite side of your driveway. For questions or more information on solid waste collection, go to www.canton-mi.org or call GFL at 844-464-3587.

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Health care hopefuls get up-close look at EMU

More than 100 students from Canton High School visited Eastern Michigan University last week for a day of career exploration in the health care field.

The visit was part of the first Healthcare Next Generation event presented by Beaumont Hospital and hosted by the Canton Chamber of Commerce.

"As the world of work transforms, the health care industry is at the epicenter of change," according to a mission statement for the event. "The industry is growing rapidly and facing talent and skills shortages. At the same time, the accelerating pace of medical and technological advancements means medical professionals must constantly adapt to new breakthroughs and changing expectations. A key strategy for combating the health care talent shortage will be convincing young students to enter the health care industry."

After visiting Beaumont Hospital, the students hit EMU's College of Health and Human Services, where they met more than 30 faculty members



Plymouth-Canton students arrive at Eastern Michigan University.
CODY MARTELL

and attended learning labs touching upon a variety of educational pathways that can lead to fulfilling and rewarding careers.

The half-hour learning labs included the areas of athletic training, clinical lab sciences, dietetics, health administration, health education, exercise science, occupational therapy and orthotics and prosthetics.

Christine Karshin, associate academic dean in Eastern's College of Health and Human Services, expressed

excitement about the event, noting that the arrangements began only a month ago and plans quickly came together.

"We're always interested in creating opportunities for students to come to our campus," she said, noting the excellent response of faculty in participating in the event. "This is a chance to meet our faculty and see their passion for their discipline along with gaining awareness of the programs we have and the varied opportunities in the health care field."

Fire

Continued from Page 1A

bicycle was being charged.

The resident told firefighters he had gone to the garage to check on the battery when he saw the fire and left the house, Stoecklein said. The man was able to take his two dogs and one cat out with him.

The first firefighters on the scene arrived in less than four minutes, Stoecklein said, but the fire was fully engaged at the house. "It's a total loss," he said.

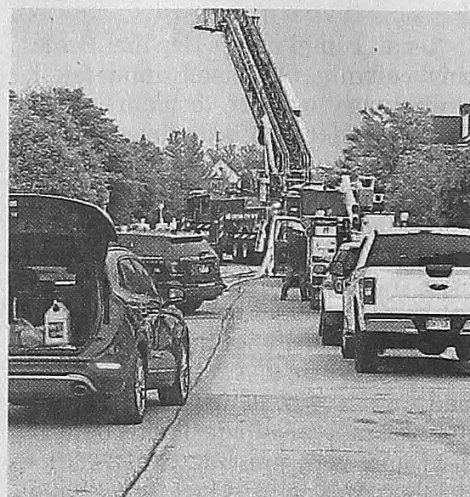
Firefighters took a defensive approach to fighting the blaze, Stoecklein said, protecting the houses on either side of the fire. The fire brought crews

from all three Canton stations, he said, plus some off-duty firefighters who were in the area and stopped by to help out. Canton did not seek help from nearby departments, however. Firefighters were on the scene for over three hours.

Stoecklein urged people to use caution when charging any battery — from a lithium battery for a cellphone to a vehicle battery — and should do so in a well-ventilated place and monitor the process regularly.

"It's always a hazard charging anything. ... You can certainly minimize those hazards," he said.

Contact Matt Jachman at mjachman@hometownlife.com. Follow him on Twitter: @mattjachman.



Canton Fire Department vehicles had traffic backed up while responding to the fire. LORI MORRISON

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Dr. Waldinger is the author or co-author of 10 peer-reviewed publications in the field of dermatology. He is also the author of three books. His honors include, graduating Phi Beta Kappa from the University of Michigan in 1976 and being named a Paul Harris fellow, Dearborn Rotary Club, in 1986. Dr. Waldinger has been selected by his peers to be included in The Best Doctors of America® from 1996 through 2018.

Dr. Waldinger received the Arnold P Gold Foundation Humanism in Medicine Award in 2012. He is one of eight dermatologists in the nation to receive this award. The American Academy of Dermatology wrote this about Dr. Waldinger: "His peers indicate that he is a role model for compassion, honesty, integrity, respect, dignity, diversity, and selfless dedication to excellence. He's a great communicator to patients, staff, and colleagues." He looks forward to meeting you at Dermatology Specialists of Canton and the Serenity Canton location.

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Farm

Continued from Page 1A

Hauk made a difficult decision to sell the last remaining 12 acres of the family farm, ending a nearly century-long tradition in Canton. Even before that, the family farmed for decades in the former Nankin Township, in what is now Garden City.

Hauk and her husband Steve Hart, whom she married in March though they had known each other since childhood, have bought a 40-acre farm and farmhouse in Milan, where they plan to lease another 160 acres or more.

"I sat down at the kitchen table and did a lot of soul searching," Hauk said. "It was a hard decision, but it was the right one."

She still plans to keep Mary's Farm Market, celebrating its 25th anniversary this year at Ford and Beck roads in Canton. She may eventually try to build a barn and greenhouses at the site.

But the Ridge Road farm will be no more after developers move in and demolish the house her father built, amid a sustained uptick in new housing on Canton's west side. The family's crops — sweet corn, tomatoes, eggplant, peppers, cabbage, honey rocks and so much more — have had their last planting season in Canton.

Hauk said she began to feel pushed out. Development was occurring all around her. Some neighbors complained of tractor sounds and bonfires. Vandals went onto the property and damaged farm equipment.

It's a far cry from when the Hauks, now a sixth-generation farming family, tended their Canton farm when the township became known as the sweet corn capital of Michigan.

"We were one of the biggest sweet corn growers around," Hauk said. "We picked it by hand."

Her mother, Lillian Marks, remembers her years on the farm.

"People were all the same. They farmed and they went to church," she said.

Hauk's 28-year-old daughter, Rachel Lancucki, is among those carrying on the farming legacy.

"I love farming. I love the whole family way of life," she said. "But you have to love farming. It's hard work."

Hauk remembers times when the



Hauk family portrait (from left): James Marks, Lillian Marks, Maddox Lancucki, Steve Hart, Bane Lancucki, Mary Hauk, Rachel Lancucki and Mary Churilla. BILL BRESLER | HOMETOWNLIFE.COM



A customer browses at the market. BILL BRESLER | HOMETOWNLIFE.COM

family delivered as many as 2,000 bags of sweet corn in one day to a warehouse used by the former Farmer Jack grocery chain.

The family started farming in Canton before the Great Depression and never looked back. Despite the local farm being sold, one piece of Hauk history is expected to survive, for now at least. Hauk already had sold another piece of family land with a house from the late 1890s

that her grandparents bought when they moved to Canton. The house is lived in.

Canton officials say there are only a few, dwindling number of sizable farms left in the township as Canton moves further from its rural past.

Hauk is moving on and has big plans for her new farm. She wants to have horses and chickens. She also would like to revive a former program in which

she has partnerships with local schools so that students can visit and learn about farm life.

She and her husband are ready to start anew in a place where they don't feel confined by encroaching development. They have built a new barn and are repairing an old house on the land. It's an exciting time to write the next chapter of the Hauk family farming story.

Yet part of the legacy, Mary's Farm Market, will remain in Canton. This spring, it's a colorful place where flowers, patio pots and hanging baskets can be found. Patrons can find vegetable plants for green beans, cabbage, lettuce, tomatoes, peppers and other produce or choose from herbs such as basil, dill and chives.

Hauk also sells products made by local vendors, including fresh breads, honey, hot and sweet cucumber chips, jellies, pickled asparagus and cookies, among other items. The market even sells T-shirts commemorating its 25th anniversary.

As the season unfolds, Mary's Farm Market will have strawberries, cherries, sweet corn and all the produce customers have come to expect. By late June, Hauk will bring in Tennessee tomatoes and cucumbers from a supplier she meets halfway to exchange goods.


Times have changed. Hauk doesn't have to use a horse-drawn cart to make her rounds, yet she still is inspired by her ancestors, their determined spirit and their love of farming.

"It's a way of life," she said.

For more information, go to www.MarysFarmMarket.com.

Contact Darrell Clem at dclem@hometownlife.com. Follow him on Twitter: @CantonObserver.



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First-graders get up-close Memorial Day lesson

Brad Kadrach
hometownlife.com
USA TODAY NETWORK — MICHIGAN

Gene Overholt couldn't keep himself from smiling.

The 94-year-old World War II veteran was standing off to the side Wednesday in Plymouth's Veterans Memorial Park, watching his daughter teach a group of first-graders a social studies lesson about the various monuments — and the lost soldiers they represent — just a few days before Memorial Day.

The lesson included a bonus: three veterans put on an exhibit of how to fold the American flag. U.S. Marines Master Sgt. Jeff Clark, army veteran Bob Stevenson and navy veteran Jerry Bodenmiller folded the flag, while helping explain the meaning of each fold.

Overholt had a personal reason for being there — the teacher was his daughter, Jodi Ring — but still was happy to see kids learning these particular lessons.

"This is something that should be done all over the country," Overholt said. "These kids will remember this as long as they live. Too much of this is not taking place in our schools these days."

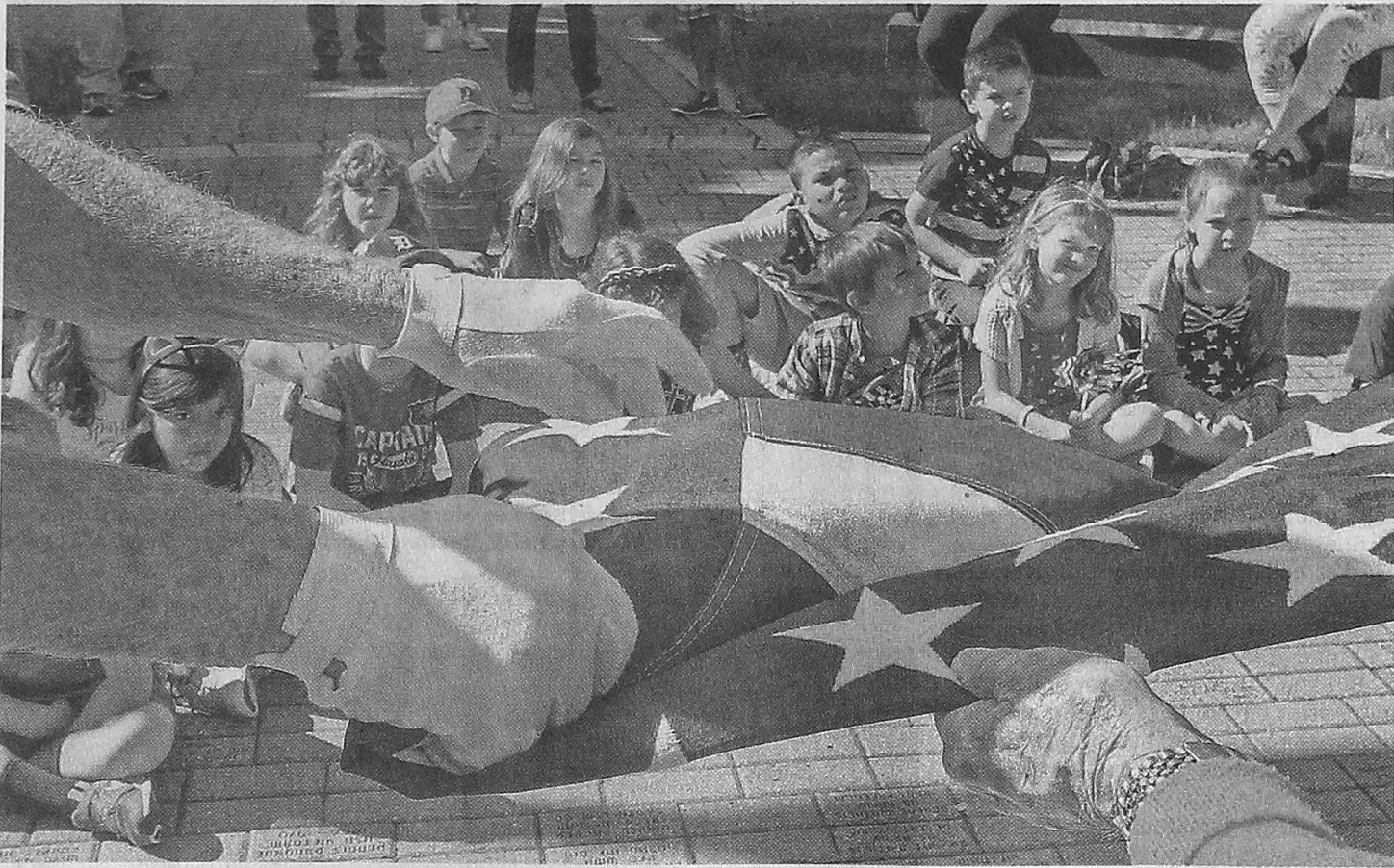
Ring, who's spent most of her adult life as a teacher, also volunteers at the VA Hospital in Ann Arbor and convinced a couple of veterans to help with Wednesday's lesson.

It was an extension of the kinds of lessons she teaches when she teaches in the first-grade classroom of Bird Elementary School teacher Pam Morgan.

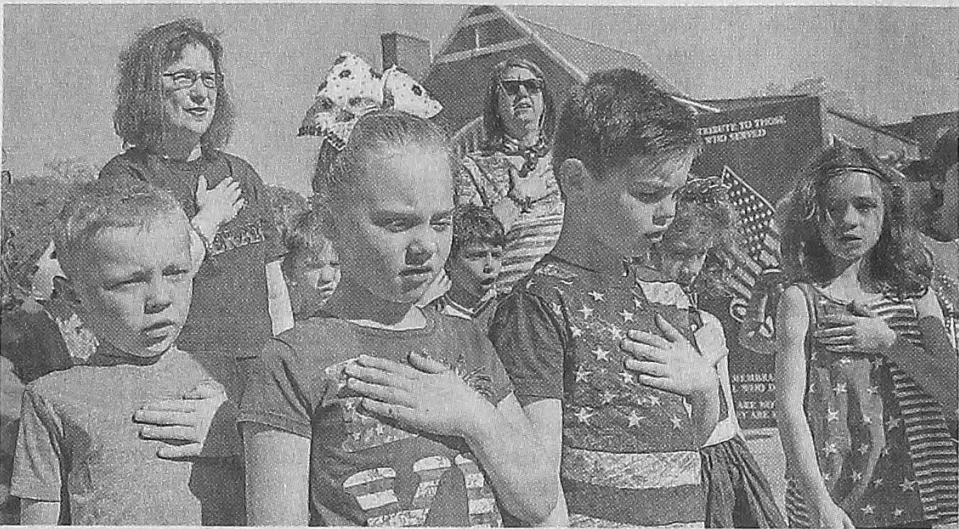
"I go into these classrooms (at Bird) and do a social studies lesson," Ring said. "I do it because, in first grade, they're so busy with reading, writing and math that it's hard to squeeze social studies in there."

Ring, whose dad has his name on a brick in the foundation of the park, led the kids through the Pledge of Allegiance and the singing of "God Bless America," explained the meaning of each of the park's monuments.

It's a lesson Morgan says "ties in with our curriculum." She said she tries to use as many locations in downtown Plymouth as possible for field trips — Bird is located at Sheldon and Ann Arbor Trail, just a stone's throw from downtown.



The class watches the folding of the flag. BILL BRESLER | HOMETOWNLIFE.COM



Jodi Ring leads the class in the Pledge of Allegiance. BILL BRESLER | HOMETOWNLIFE.COM

Morgan — whose father, Robert T. Willard, served in the U.S. Coast Guard during World War II — said she especially likes using Veterans Memorial Park.

"It's a sacred place," said Morgan, whose dad also has a brick in the park's foundation. "I think we need to involve kids in patriotism and in loving our

country."

Morgan said she's a little surprised there are people who don't know much about the park and believes lessons like this will raise even more awareness.

"I think kids will come back here with their families and understand why we have this here," Morgan said. "It's like a big social studies lesson in our own backyard."

Overholt, the World War II veteran, said the combination of having the park available and teaching young kids about patriotism makes the lesson that much more valuable.

"They're at the age now where they're impressionable. ... They'll say, 'I remember that day,'" Overholt said. "Being able to recite the pledge and sing 'God Bless America' in this place ... they'll remember this their whole lives."

Contact Brad Kadrach at bka-drich@hometownlife.com. Follow him on Twitter: @bkadrach.

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Meals on Wheels fundraiser held in Redford

David Veselenak
hometownlife.com
USA TODAY NETWORK — MICHIGAN

There wasn't much need for a car wash Monday night in Redford Township, as the rain poured, but that didn't stop supporters of Wayne County's Meals on Wheels program from gathering.

The first Motor City Meals on Wheels fundraising event took place Monday at George Matick Chevrolet, 14001 Telegraph. Hosted inside the new car wash opening this week at the dealership, the event was designed to raise money for the organizations that support Meals on Wheels: the Detroit AAA and the Senior Alliance, which both serve about 6,000 meals to Wayne County residents during the week.

Hundreds attended the fundraiser, which raised about \$113,000 for the programs. Wayne County Executive Warren Evans said it was clear from looking around the car wash that the fundraiser was a successful event with plenty of people happy they came.

"It's the first time we've pulled a group together like this and had an annual — hopefully, this turns out to be an annual — event," he said. "If you look at the faces of the people, everybody here is smiling."

That feeling was shared by Matick CEO Karl Zimmermann, who expressed appreciation for such a large turnout for the charity.

"Wherever you live and work, we appreciate you being here and supporting this great cause," Zimmermann said.

The backdrop for the event was also an event in itself. The new car wash at the dealership is billed as the largest in the state and took more than a year to construct.



Matick Chevrolet CEO Molly Williams, hanging around the detailing racks in the new auto wash. BILL BRESLER | HOMETOWNLIFE.COM

Molly Williams, Matick's COO, said the wash is about 27,000 square feet in size, making it unique in how large it is.

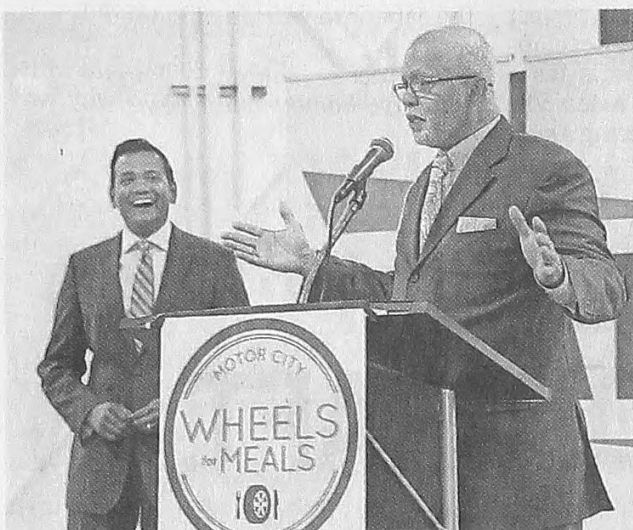
"Most new car dealerships aren't that big," she said. "There's 18 vacuums outside, free vacuums. And inside here, we call it an interior clean."

The wash has two dedicated lanes for express washes, which will be open to anyone looking to get their car looking clean, whether they're a Matick Chevrolet customer or not.

rolet customer or not.

The wash is also looking to hire about 50 people. For more information on the hiring process, go to mattickautowash.com.

Contact David Veselenak at dveselenak@hometownlife.com or 734-678-6728. Follow him on Twitter @davidveselenak.



County Exec Warren Evans speaks. He was introduced by television anchor/reporter Roop Raj, emcee for the event. BILL BRESLER | HOMETOWNLIFE.COM



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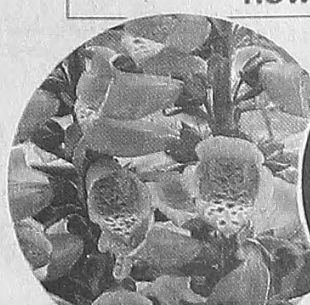
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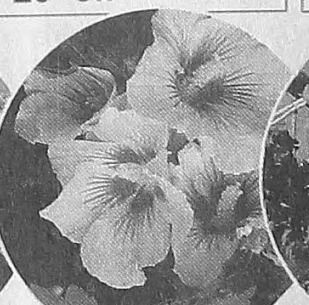
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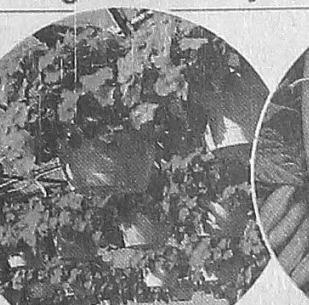
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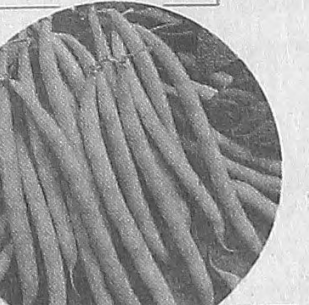
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Novi development would celebrate Asian culture

Sharon Dargay

hometownlife.com

USA TODAY NETWORK — MICHIGAN

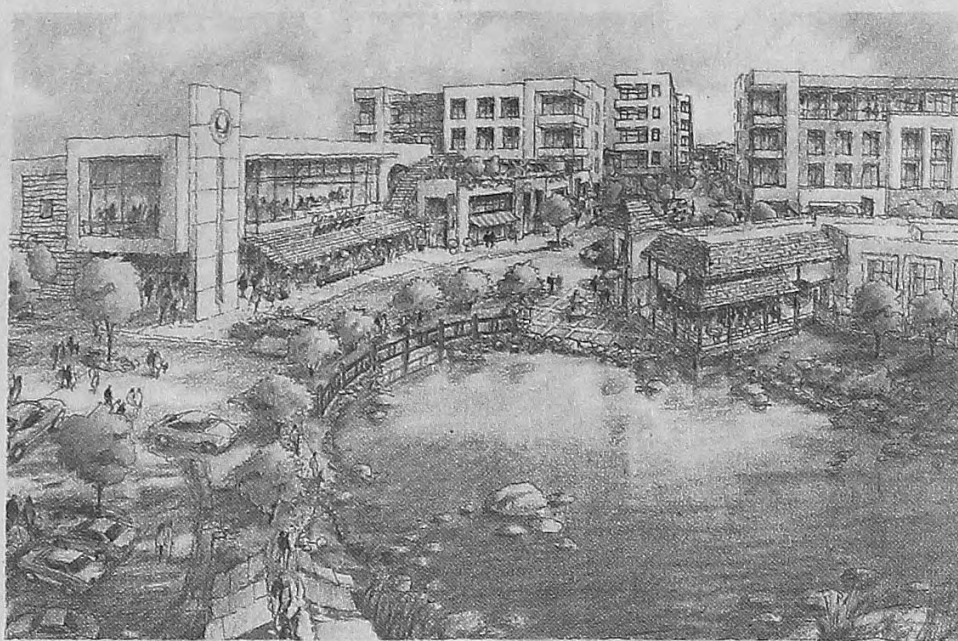
The city of Novi and a local developer have taken the first steps toward creating a mixed-use project with a focus on Asian culture.

City officials approved the sale of 10 acres of land to Sakura Novi, LLC, an affiliate of Birmingham-based Robert B. Aikens & Associates, for \$3.15 million to develop a \$50 million project that will include apartments and townhouses, a 25,000-square-foot Japanese and Korean market, a food hall with restaurants, entertainment venue, retail shops, services and a Japanese-style garden along a four-acre lake.

The property borders 11 Mile Road and Grand River Avenue and is east of Town Center Drive. The city also agreed to buy an adjacent one-acre parcel from Town Center and convey it to Sakura. If it can't complete that step in the process within 90 days, Sakura has the option to back out of its agreement with Novi. Meanwhile, the developer also is negotiating with Ecco Tools for approximately two acres of land along 11 Mile.

The agreement with the city is contingent on Sakura creating a brownfield redevelopment plan for the county, to clean up contamination on some of the property that formerly housed a car wash and landscaping company.

Scott Aikens, vice chairman of Robert B. Aikens & Associates, said his team is honored to be working with the city of Novi, Oakland County and One World Market, the grocery store that will an-



The rendering shows the proposed Asian Village in Novi, which would include retail, services, entertainment venues, restaurants, a Japanese market and housing. CITY OF NOVI

chor the retail center.

"I think Asian Village can become a distinctive regional attraction for Novi and all of Michigan," Aikens told city officials. "We envision Asian Village to be a vibrant entertainment and residential hub. In addition, we envision Asian-style civic spaces and gardens, a range of best-in-class restaurants ... a carefully curated collection of Asian-focused retail and lifestyle amenities, a karaoke bar or some other entertainment venue, perhaps even a small amount of office space."

Reaction

Novi has more than 3,000 Japanese residents and is home to the largest Japanese population in Michigan.

Sho Ueda, executive director of the Japanese Business Society of Detroit, said the project appears to be an asset to the area.

"I believe and hope that this project will contribute to further the development of Novi. My impression is it's a good project," he said. "The Asian Village will contribute to introducing Asian

culture. The food culture is one of the most important ... sushi, ramen and other Japanese food are getting to be popular among local communities."

He said the village will draw a diverse population to experience and enjoy Asian culture and cuisine.

According to Aikens, the village may offer five or six full-service, best-in-class restaurants, serving Korean, Japanese, Chinese and Indian food.

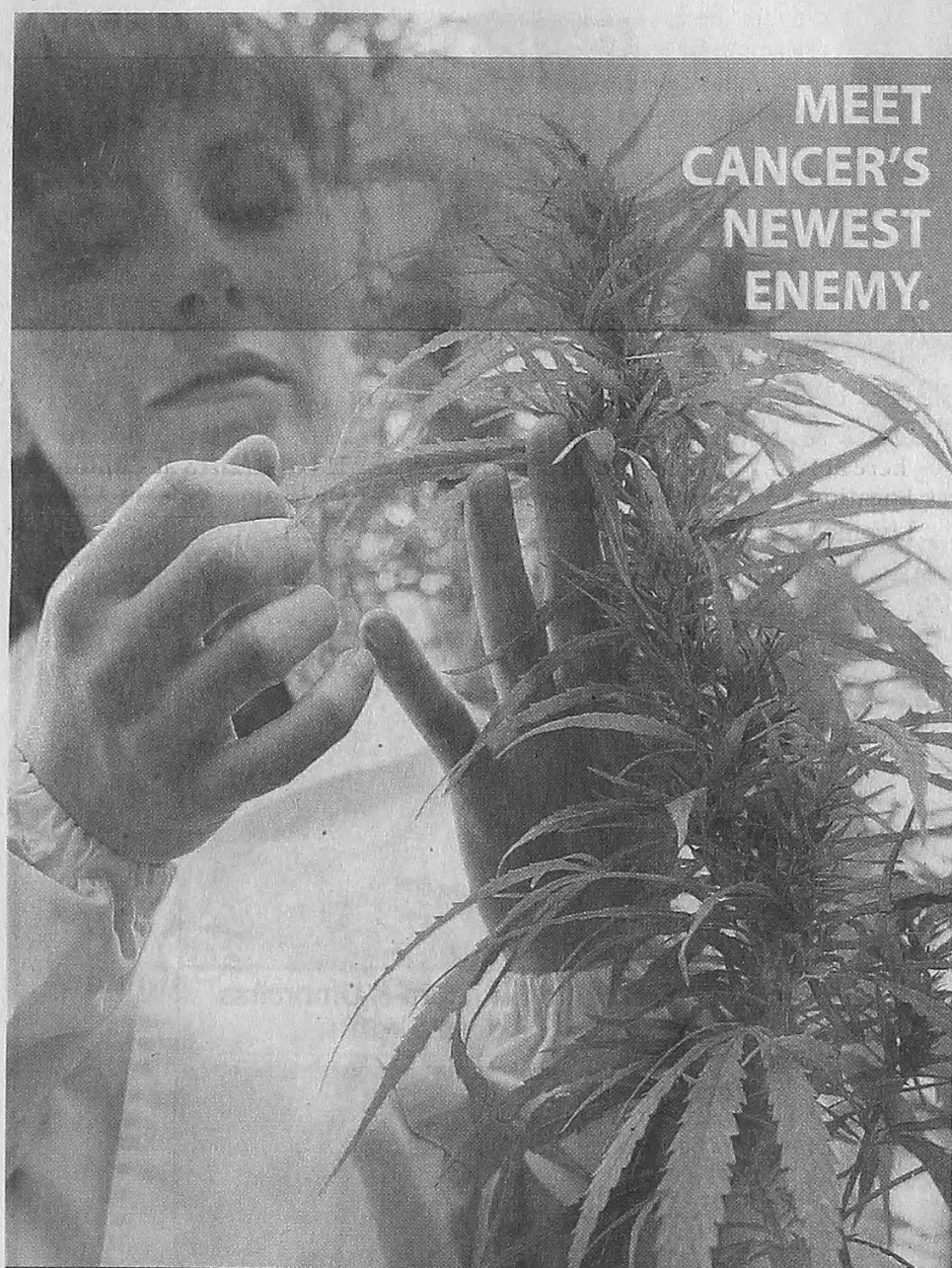
Itaru Inoue, general manager of the Japanese School of Detroit, had not heard about the project, but said he liked the idea.

John Domino, a retail development consultant, has worked with One World Market for two years on plans for a superstore version of the Novi-based business.

"This new superstore concept will expand on our grocery selection, target the Japanese market plus other Asian food types and continue to build off the tremendous sushi business we currently have," he told city officials. "The new store will have more seating and offer more eat-in opportunities and a greater diversity of prepared and takeout food options."

"We hope to attract a wider selection of people to the store and this will be the first store like it we've built. If anyone has been to Chicago and seen the Eataly concept, which is an Italian store focused on Italian cuisine, we hope to do the Japanese version of Eataly."

Contact Sharon Dargay at sdargay@hometownlife.com.



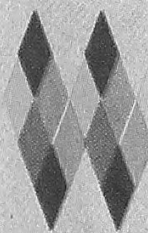
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All smiles and ready to help the Plymouth Salvation Army are Salem students (from left) Morgan Overaitis, Hailey DeChalk, Olivia Minehart and Madison Sopha. TOM BEAUDOIN

Salem High teens help Salvation Army stock up

Tim Smith
hometownlife.com
USA TODAY NETWORK — MICHIGAN

Pop quiz: One recent, rainy Saturday, a quartet of Salem High School teens:

- Went to the mall.
- Stayed home and played video games or texted on their smart phones.

c.) Rolled up their sleeves to help the Plymouth Salvation Army collect and funnel bags stuffed with food to needy families in the region.

The latter was the correct — and only — answer for Salem's Morgan Overaitis, Hailey DeChalk, Madison Sopha and

See **TEENS**, Page 10A

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Attention Back Pain and Sciatica Sufferers!

Back Pain and Sciatica Workshop Reveals How to Naturally Heal Back Pain and Sciatica For Good.

Do you suffer with back pain or leg pain when you stand or walk?

Do you have pain when you sit for long periods or drive?

Do you experience pain, numbness or tingling into your butt, groin or down your leg?

Does your back ever "go out" if you move the wrong way?

Are you afraid your pain will get worse if you don't do anything about it?

If you have answered YES to any of the above questions (or have a stubborn spouse who is in denial) – the Lower Back and Sciatica Workshop may be a life changing event for you...

Testimonial: Debra Says: I was in tremendous pain in my back until I came to Mehul for treatment, I was having hard time getting in and out of car, wake up with pain and stiffness, and cannot walk longer. Everything seems to be getting back to normal after treatment, I started feeling whole again and I'm grateful for this place.

Hello,

Back pain and sciatica can completely ruin your life... I've seen it many times.

- ✓ It can make you lean on the shopping cart when walking through the grocery store (how embarrassing)...
- ✓ It can take your focus away from enjoying your life...like spending time with your children or grandchildren...
- ✓ It can mess up your work or force you to do a job you don't want to do...
- ✓ It can ruin your travel plans...
- ✓ And it can take away your ability to live life...having to rely on others... or to wait for you to sit down for a minute.

And less movement and enjoying of life can lead to depression, increased stress and a sedentary lifestyle (mostly sitting...not moving much) which leads to bigger health problems...and life problems.

We are Sciatica and Lower Back Specialists at ALLY PHYSICAL THERAPY, we've helped 100's of people from right here in Livonia, MI...and the rest of Wayne County...who have suffered needlessly with lower back pain and sciatica...it's our specialty.

So by request, I'm hosting a Sciatica and Lower Back Pain Workshop here at ALLY PHYSICAL THERAPY ON 16TH JUNE 2018 at Canton Location: 7313 N Lilley Rd, Canton MI-48187 10:30 am-11:30 am AND Livonia Location: 32858 5 mile Rd, Livonia, MI-48154 from 2pm-3pm.

If you're confused about what to do and looking for answers, here's some of what you'll learn:

- ✓ The Biggest #1 Mistake back pain and sciatica sufferers make which actually stops them from healing...
- ✓ The 3 Most Common Causes of Lower Back Pain and Sciatica...
- ✓ A Sure-Fire Way to Pick the Right Treatment for the Cause of Your Pain (and save you a ton of time and money)
- ✓ How a problem in your back can cause pain, numbness or tingling in your leg...
- ✓ What successful treatment and permanent relief looks like without the side effects of medications, injections or surgery.

How Do I Register for the Lower Back Pain and Sciatica Workshop?

Call our office to register at **734-525-3000** talk to Jessica or Nancy and reserve your spot today!!!! When you register, we will mail you The Lower Back Pain and Sciatica Worksheet which you will bring with you to the event.

p.s. Please let them know which location you want to register for Canton or Livonia!!!

We only have 15 seats available for the event...and this will be going out in our Newsletter and Facebook page

(<https://www.facebook.com/Ally-Physical-Therapy>).

So if you would like to attend, be sure to register now...

Call 734-525-3000.

How Much Is It to Attend?
The Event is Free to attend.

As a Special Bonus...the first 10 people to call, register and attend for the event will receive 15 minutes of on-one-one time to discuss with a Physical

Therapist regarding their lower Back Pain (to be scheduled on a different day).

SPACES ARE LIMITED! All 15 attendees for the Sciatica and Lower Back Pain Workshop will receive a Special Report: "The Top 10 Burning Questions for Sciatica". Looking forward to seeing you there on 16th June 2018 at 10:30am Canton Location and at 2pm at Livonia Location!!!

Dr. Mehul Vaidya, PT, DPT/Founder.

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Canton Location: 7313 N Lilley Rd, Canton, MI-48187
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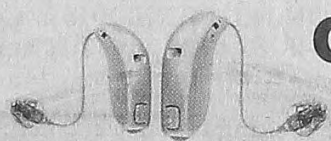
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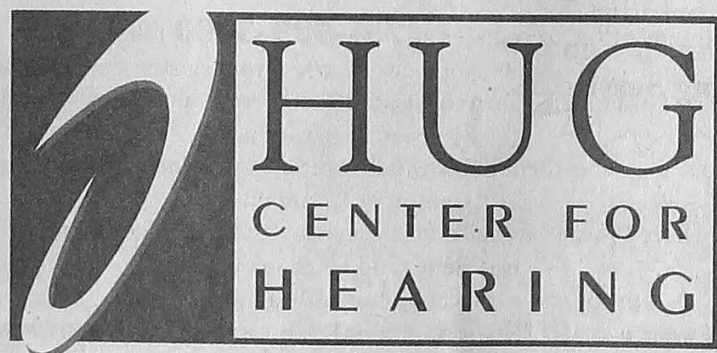
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Life insurance certainly isn't for everyone



Money Matters

Rick Bloom
USA TODAY NETWORK —
MICHIGAN

Q: I have a life insurance issue that I hope you can help me with. I am in my mid-40s and have just gotten divorced. As part of the divorce settlement, my ex-wife got my life insurance policy. Therefore, at this point in time, I have no life insurance. My insurance agent has been hounding me to buy a policy. I question whether I need a policy or not, but my agent says since everyone is going to die, everyone needs life insurance. My first question to you is, do you agree with that? If you think I should get life insurance, how much do you think I need? My agent tells me at a minimum I need eight times my earnings. I make about \$125,000 and a million-dollar insurance seems way out of line. Any thoughts?

A: I don't agree with your life insurance agent that everyone needs life insurance. That sounds like salesman talk to me. I believe life insurance is like every type of insurance — it is meant to cover a risk. With life insurance, the risk isn't if you are going to die or not — that's going to happen to everyone. Rather, the risk involved is when you die, is there going to be someone who loses out financially that you need to protect. Since you are single with no dependents and no one is financially dependent upon you, the answer is clearly no. You don't need life insurance because no one is financially dependent on you.

I hear so often that insurance people try to oversell life insurance. Life insurance can be a valuable financial tool if it's used correctly; not used correctly, it's merely a waste of money.

I also hear from many people that life insurance agents will tell them that life insurance is a good investment. Nothing can be further from the truth. For a life insurance policy to pay in full, you have

to die. I never think having to die to get a return on your money is a good investment. Life insurance can sometimes be a great way to provide financial security for those dependent upon you, but it is not an investment.

I'm not in favor of formulas when it comes to determine how much life insurance you need. You need to look at your individual situation to determine your life insurance needs. When you use a formula based upon income, it ignores things such as assets that you have accumulated, pensions and what your needs are. These formulas that are meant to be for everyone are not worth the paper they're written on.

For those who need life insurance, I always encourage them to look at term insurance. Term insurance is by far the most cost-effective type of insurance and it is much simpler to understand. Typically, with a term life insurance policy, your premiums are fixed for the term of the policy. One of the beauties of term insurance is that you're only buying insurance for the time period you need. In most situations, people don't need life insurance their entire life; they may need it for a 10-, 20- or 30-year period. With term insurance, you get to select the time period that best suits you. In addition, one of the other benefits of term insurance is that it's much easier to shop around and get competitive bids.

If someone tells you that everyone needs life insurance, it's nothing more than a sales tactic to get you to buy life insurance. That's why there's an old adage in the insurance industry — insurance isn't bought, it's sold. Before you buy life insurance — and even if you have an existing policy, before you pay your next premium — make sure you actually have a need for life insurance.

Good luck!

Rick Bloom is a fee-only financial adviser. His website is www.bloomassetmanagement.com. If you would like him to respond to questions, email rick@bloomassetmanagement.com.

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St. Mary School in Wayne prepares to close

David Veselenak
hometownlife.com
USA TODAY NETWORK — MICHIGAN

It didn't take long for Nicole Conklin to fall in love with St. Mary School.

The Wayne resident sent her older two children to other schools and decided she and her husband wanted their youngest two to be educated in a Catholic school. The family visited, met with Principal Kathy Sparks and knew it was right for them.

"My husband and I had always wanted to send our kids to a Catholic school," Conklin said. "We loved the program, met Mrs. Sparks and liked her right away and said, 'This is going to work.'"

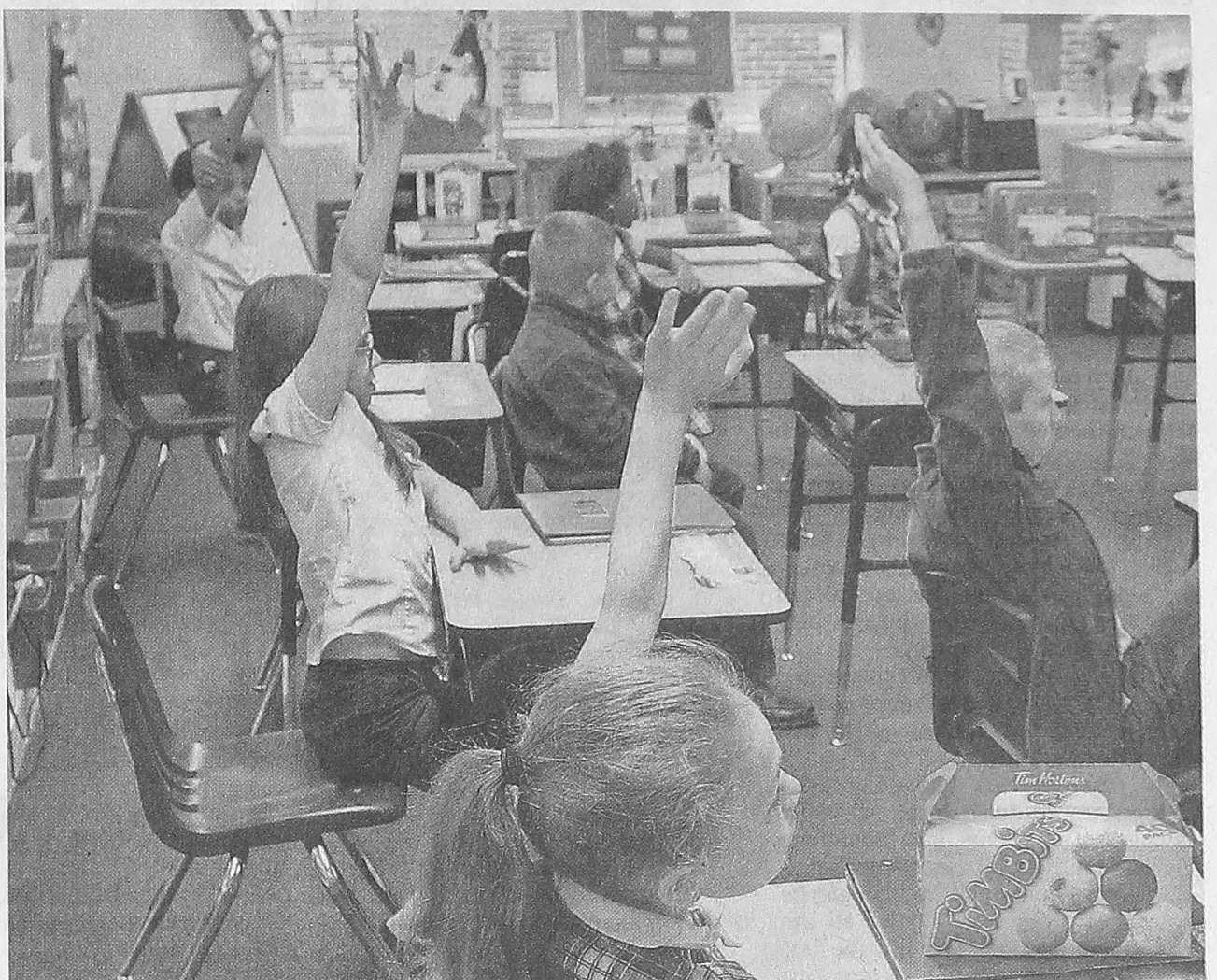
It's not an uncommon story around the halls of St. Mary School, 34516 Michigan Ave., in Wayne.

That love of the teachers and community will be missed greatly by parents like Conklin, as the K-8 school is set to close next month after serving the community for more than 90 years.

The school enrolled 122 earlier this year, when the decision was made to close. Increased debt and declining enrollment, an issue many other Catholic schools have faced in recent years, led to the decision to close.

Opened in the mid-1920s, the school began about a dozen years after the St. Mary parish was elevated to full-parish status in 1912. The church grew over the years as more people moved nearby to work in places such as the Willow Run assembly plant in Ypsilanti. More than 1,000 students were enrolled in the schools at St. Mary.

The high school closed in 1971, though there are still images lining the halls at the school remembering those days.



Second grade is taught by Judy Rausch. BILL BRESLER | HOMETOWNLIFE.COM

Looking back

When it comes to memories, longtime teacher Diane Johnson said she'll never forget the school's Christmas show. Put on by students of all grades, it was always something to see each year.

"To see the excitement in the kids' faces and their faith come through and their pride and their performance, I have never been at another school that does a Christmas program like St. Mary's School," she said. "It was just a special memory I'll take with me."

St. Mary isn't the only Catholic school closing this year. Ladywood High School, run by the Felician Sisters in Livonia, will close at the end of the school year, as will St. Mary School in the southern Wayne County community of Rockwood.

Sparks, who came to St. Mary as principal several years ago after working at Shrine Catholic High School in Royal Oak, said she's felt like part of the family since she arrived. She said she knew finances would be challenging, but wanted to lead the school that has since meant so much to her.

"I fell in love with the families here," she said. "The kids, they deserve to have a chance, just like everybody else."

Year-end activities

The students continue to share their devotion and care, not only for their fellow classmates, but for the staff as well, Johnson said. She remembers the first day back after winter break; after it was announced the school would close, the students were concerned about her well-being.

"That day that we came back from break, they were worried about me," she said, holding back tears. "What are you going to do Ms. Johnson? Where are



Sparks

you going to work?' They were worried about me."

Most of the nine teachers are still looking for work, Sparks said, including herself. She said they have committed to wrapping up the year for the students, including through the last school Mass scheduled for June 6.

"It really is going to be a Mass of Thanksgiving. There will be some parts that will be sad, because it's the reality," Sparks said. "But we're blessed to have had this experience. And there's no better place for us to finish than to celebrate Mass."

In addition to the end-of-year events at the school, the Wayne Historical Museum will also feature an exhibit on St. Mary church and school beginning in August for several months. Those with memorabilia looking to donate or loan to the museum for the exhibition are encouraged to get in touch with the museum by


calling 734-722-0113 from 10 a.m. to 7 p.m. each Wednesday or 10 a.m. to 4 p.m. each Thursday.

Many students will now head to other area Catholic schools, including St. Sebastian in Dearborn Heights, St. Edith's in Livonia, All Saints in Canton and Sacred Heart in Dearborn.

As for Conklin's children, they will head to St. Stephen's in New Boston, though they will still have ties to St. Mary since she and her family are members at the church. But changing schools hasn't been easy, Conklin said, and she hopes there's a way to keep smaller schools for families who need them.


"We won't know for years how important the smaller schools are. There's a need for a smaller school," she said. "It's just sad that, economically, it doesn't work."

Contact David Veselenak at dveselenak@hometownlife.com or 734-678-6728. Follow him on Twitter @davidveselenak.




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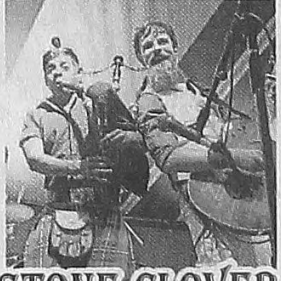
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Teens

Continued from Page 7A

Olivia Minehart, all student-athletes who volunteered valuable weekend time for the cause.

“It’s very cool,” said Sopha, a 15-year-old sophomore on the Salem girls lacrosse team. “I did the PBJ Outreach once and we actually got to go to Detroit and hand them out (peanut butter and jelly sandwiches).”

“You can see how much people actually appreciate it and how much people need it. A lot of people don’t understand how much it’s needed.”

Overaitis, 18, jumped at the chance to help out the Salvation Army when rain May 12 postponed that day’s Miracle League of Plymouth games — she was all ready to be a volunteer “buddy” with a young player.

“I just found out about this the other day,” said Overaitis, a star softball shortstop for the Rocks who will play college softball at Michigan.

“Our A.D. (Brian Samulski) needed some volunteers and Miracle League was canceled, so I figured I might as well come and help out.”

She admitted it is difficult to make the time for volunteer efforts, especially playing a sport that has numerous weekend tournaments on the docket.

“We had a long week. We had games almost every day, we practice all the time,” Overaitis said. “This was the first weekend we had with no tournament, so I took advantage of it.”

“I’m very task-oriented. I look at my schedule and I have everything in order of time slots, so I just put it in the time slot I have open.”

Volunteerism is in her wheelhouse, anyway. Overaitis was a finalist for the 2018 Detroit Athletic Club Female Student-Athlete of the Year award and intends to find time for others despite a demanding load she’ll tackle at Michigan.

Ready and able

DeChalk, 17, a softball catcher for the Rocks and a verbal commit to Adrian College, is no stranger to giving time for others.

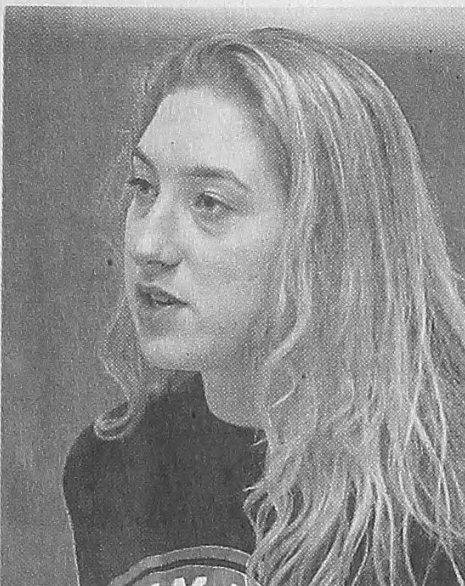
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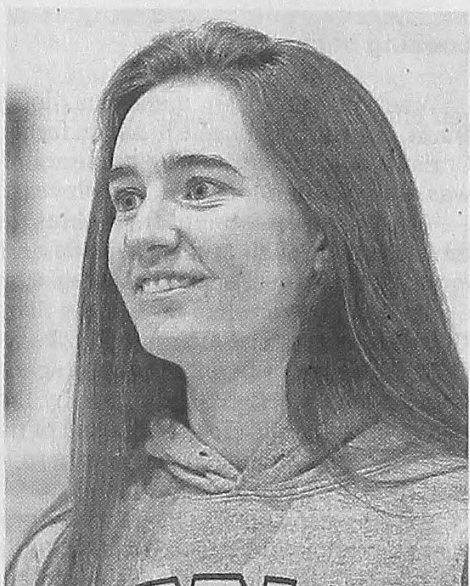
Olivia Minehart (left) and Madison Sopha carry tables in preparation for food to be delivered and sorted. TOM BEAUDOIN



Minehart



Sopha



DeChalk

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Teens

Continued from Page 10A

There was no hesitation about helping when DeChalk received a text from Overaitis that the Salvation Army needed able bodies to unload food brought to the pantry from the annual National Association of Letter Carriers Stamp Out Hunger National Food Drive.

"Morgan reached out to me. She texted me yesterday and said the A.D. needed help with some volunteer work," DeChalk said. "I thought it would be a good opportunity. It's a good opportunity for students to learn about leadership, too."

She is in Salem's Link crew (which helps incoming freshmen feel at ease with high school) and already is a volunteer veteran.

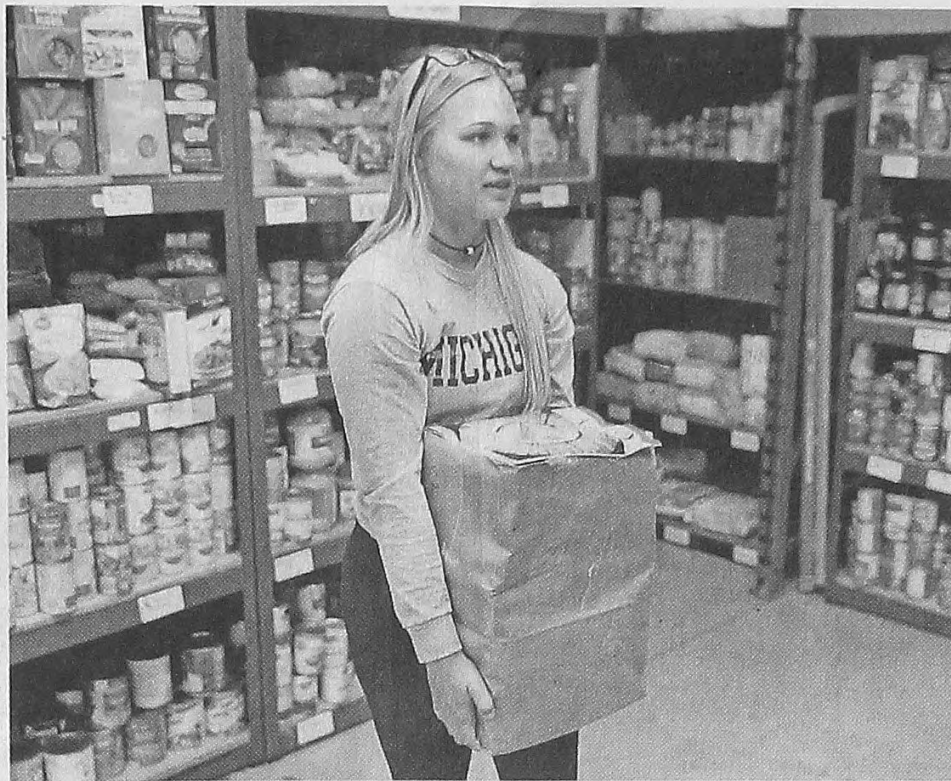
"I already have my set amount, but I just decided I was going to come out today and help," DeChalk said. "It's amazing. The stuff they do here is great. I'm glad to be a part of it."

The youngest of the philanthropic foursome, 14-year-old Minehart (also on the girls lacrosse team), was eager to join the effort.

"I'm a volunteer with my church sometimes, Newburgh United Methodist in Livonia," Minehart said. "Anna Britnell (of the Salem athletic department) reached out to me and asked if any of the lacrosse girls could help out."

"I like volunteering and helping other people. It's very rewarding. ... I think it makes you realize there's other stuff to do in life and that you can help people out."

Because of Mother Nature, however, their efforts were used more for setting up tables in the gymnasium and prepar-



Hoisting a bag of food earmarked for a needy family is Salem's Morgan Overaitis.
TOM BEAUDOIN

ing boxes to be filled later — instead of helping unload trucks. (Several other Salem students were scheduled to arrive later in the day to assist.)

Slated to be stockpiled on one table were cans of pork and beans. Another table would be the spot for green beans. Boxed dinners would be at another station.

"The next three days, we'll be sorting out the food we get," Plymouth Salvation Army Maj. Keith Bailey said.

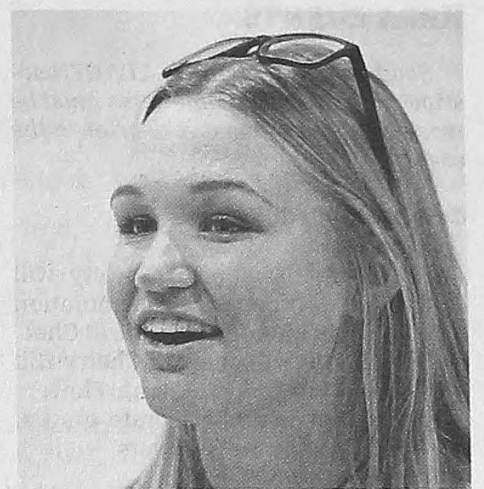
Heavy rain May 12 literally put a damper on how much food U.S. Postal Ser-

vice carriers in Plymouth and Canton collected on their routes, Bailey said.

In 2017, about 50,000 pounds of non-perishable food items was brought to the location at Main Street south of Ann Arbor Road.

Abundant generosity

Although this year's intake was lower due to the weather, Bailey said plenty of families at or slightly above the poverty level would receive 70-pound bags filled with everything from cereal to condi-



Overaitis

ments to snacks.

Forgotten Harvest in Detroit also brings produce for regular distribution.

"For all the places we've lived in, I've never seen this much generous donations in food and at Christmastime in toys, in my entire officership," Bailey said. "NorthRidge Church (in Plymouth) a couple weeks ago gave us 25 palletes, which is a good thing now considering the post office might be down a little bit because of all the rain."

The Plymouth Salvation Army serves about 150 families per month, with area churches and social service agencies helping target recipients.

Without busy teenagers finding the time, who knows how long it would take the important job to get done?

"This is just a huge, huge blessing," said Darla Chute of the Salvation Army.

Contact Tim Smith at tsmith@hometownlife.com. Follow him on Twitter: @TimSmith_Sports.

Public Budget Hearing will be held for the following Public School Academy:

Plymouth Scholars-48484 N. Territorial Rd., Plymouth-734-459-6149-June 4, 6:30pm

Copies of the Budget for the listed Public School Academy will be available at the school office.

Publish: May 27, 2018

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AREA EVENTS

Send calendar items to LIV-OENewstip@hometownlife.com. Items must be received at least two weeks prior to the event.

Celebrate a soldier

The Canton Historical Society will host a holiday grave commemoration event 1-3 p.m. Monday, May 28, at Cherry Hill Cemetery (located in Cherry Hill Village, behind Indigo Salon). Flowers are free to guests to decorate graves, provided by Vanessa's Flowers.

Music at the Elks

Jazz @ The Elks happens 7-9:30 p.m. the last Tuesday of each month at the Plymouth Ann Arbor Elks Lodge No. 325. There is a \$10 donation at the door, which includes hors d'oeuvres.

Tuesday, May 29, features Jerry McKenzie "Just Jazz" with Ellie Martin on vocals. Accompanying her are Stan Kenton drummer, Jerry McKenzie, Ray Tini on bass and Tad Weed on keyboards.

The Plymouth Ann Arbor Elks Lodge No. 325 is at 41700 Ann Arbor Road, Plymouth. For more information, call 734-453-1780, go to www.plyaa325.com or email jazzattheelks@gmail.com.

New exhibit at Village Theater

The Village Theater at Cherry Hill will exhibit "A World of Animals," featuring more than 30 works by Nick Bair, on display through Tuesday, May 29, in the Gallery@VT, 50400 Cherry Hill Road, in Canton. Bair's exhibit features some of his favorite animals, such as elephants and rhinoceros, as well as animals that are either very beautiful or endangered. Go to www.artistNickBair.com.

This exhibit is free and open to the public from 10 a.m. to 2 p.m. Monday through Friday; one hour prior to and during public performances at the theater; as well as by appointment by calling 734-394-5300. The Gallery@VT is closed holidays. For more information, go to cantonvillagetheater.org.

National Trails Day hike

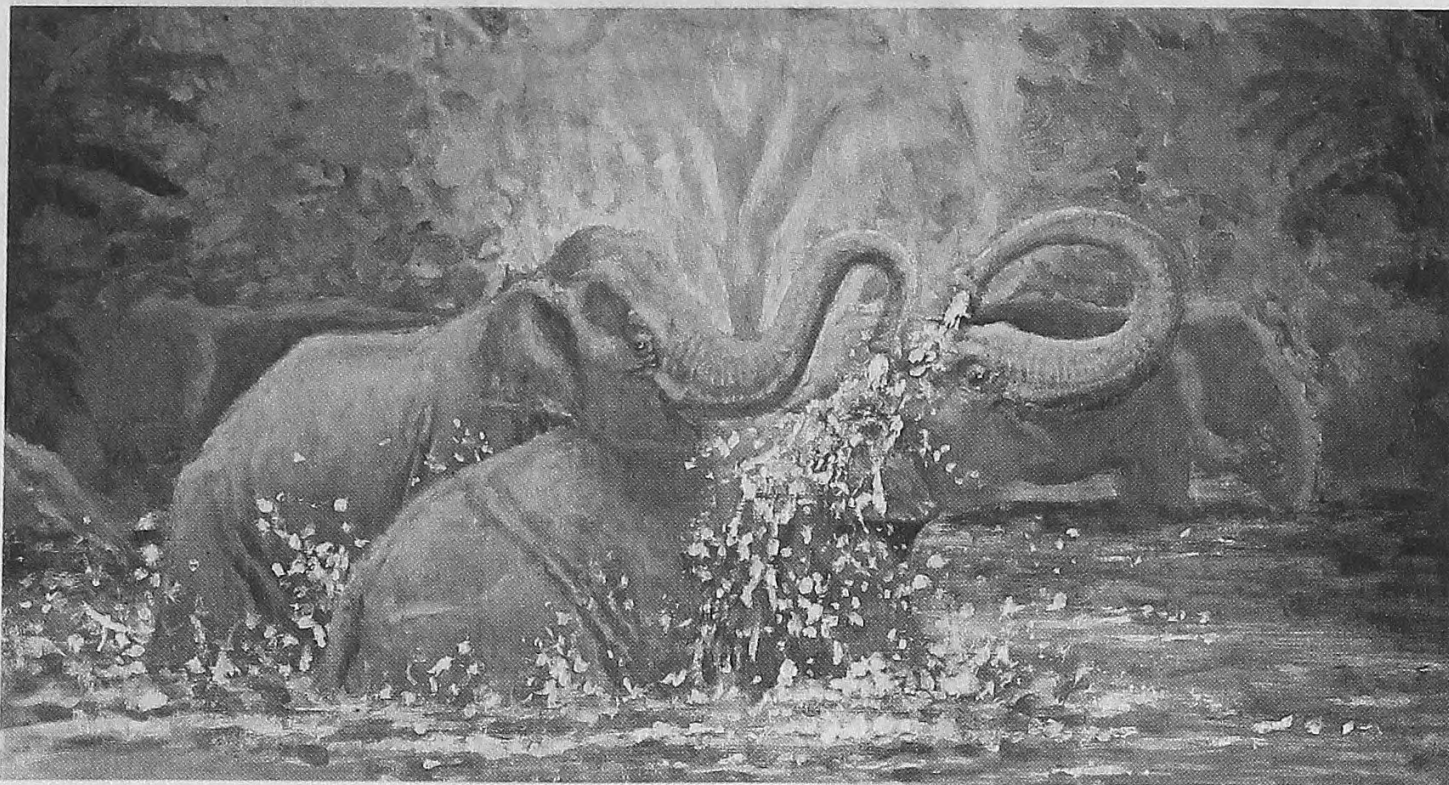
There will be a hike on the Lower Rouge Trail in Canton to mark National Trails Day, Saturday, June 2. In recognition of the largest annual celebration of trails in the U.S., a special celebration has been scheduled from 9 a.m. to noon at the Lower Rouge Trailhead, located at Michigan Avenue and Morton Taylor Road.

There will be activities for all ages, including self-guided hiking along the Rouge River. Educational nature exhibits will also be on display. In addition, scheduled activities include presentations by a naturalist, local wildlife and bird-watching, recycling practices, trail biking and running safety. A live Lords of the Sky — Birds of Prey educational presentation, including an American bald eagle from the Howell Nature Center, will be held at 10 a.m. Pets are welcome on the trails during this event.

For more information, go to <http://bit.ly/cantonNTD18>, www.cantonfun.org or call 734-394-5460.

All-sports equipment sale

The city of Plymouth Recreation Department is holding an all-sports equipment sale from 9 a.m. to 1 p.m. Saturday, June 2, inside the Plymouth Ice Arena, 525 Farmer Street. Each 10- by 10-foot spot is \$20 and space is limited. You may purchase multiple booths and we



"Evening Playtime" is part of an exhibit by Nick Bair on display through May 29 at The Village Theater at Cherry Hill in Canton. NICK BAIR

will ensure that your spots will be next to each other.

Admission is free. For more information or to register, go to www.ci.plymouth.mi.us or call 734-455-6620.

Fasting 5K run/walk

Area residents are invited to participate in the Fasting 5K run/walk, set to begin at 6:30 p.m. Saturday, June 2, at the end of a long 16-hour fast during Ramadan. The starting point is the Muslim Community of Western Suburbs, 40440 Palmer Road, in Canton. This event is open to everyone in the community and will include participants from various faiths.

Fasting 5K has raised more than \$250,000 to support local charities based in participating cities. Proceeds from this year's event will benefit The B.L.O.C.K. Youth & Teen Center. For more information or to register, go to www.Fasting5k.org. To learn more about The B.L.O.C.K. Youth & Teen Center, go to www.cantonfun.org or call 734-398-5570.

2nd Chance Prom

The Village Theater at Cherry Hill, 50400 Cherry Hill Road, in Canton will host '80s Party: 2nd Chance Prom at 7:30 p.m. Saturday, June 2. The event will feature food, drinks and Square Pegz, one of metro Detroit's most popular cover bands.

Prom-themed events will be held throughout the night, including a post-concert dance, the crowning of a prom king and queen and more. To nominate yourself for prom court, post your prom or another high school photo on Facebook, tag @cantonvillagetheater and use #Canton80sProm (10 shares or 50 likes gets you nominated).

Tickets are \$30 (ages 21 and over). One drink voucher for one complimentary beverage at the bar is included with each ticket. A special price for groups of four or more is \$25 each. Purchase your tickets online at www.cantonvillagetheater.org, or by calling 734-394-5300. Tickets can also be purchased at The Village Theater box office one hour prior to show time.

Lions Club pancake breakfast

The Canton Lions Club Foundation

will hold its annual pancake breakfast in conjunction with Liberty Fest 8-11 a.m. Saturday, June 16, in Heritage Park, 1150 Canton Center Road. There cost is \$7 for adults and \$5 for children ages 12 and under.

The Canton Lions Club is a diverse group of men and women who have come together to earn funds to support those who are less fortunate. The Lions Club meets at 6 p.m. each Monday at Rose's Restaurant, on the corner of Canton Center and Cherry Hill roads. For information, call Bill Van Winkle 734 254-9404 or email govbilli@wowway.com.

YMCA Father's Day run

The Plymouth Family YMCA will be holding its annual Father's Day run Sunday, June 17. The program includes a quarter-mile fun run, a one-mile run, a 5K run/walk, a 10K run and a triple, which is competing in the one-mile, 5K and 10K and combining results for all three races for an overall time.

To learn more or register for the race, go to plymouthfathersdayrun.org or call the Plymouth Family YMCA at 734-453-2904.

Mother-Son Tigers game

The Plymouth Recreation Department will sponsor its inaugural Mother-Son outing Sunday, July 29, when the Detroit Tigers host the Cleveland Indians. A charter bus will leave from the Plymouth Cultural Center, 525 Farmer Street, at 10:30 a.m.

Event price (\$35) includes tickets to the game, as well as transportation to and from Comerica Park. Your little guy (ages 14 and younger) can enjoy free carousel and Ferris wheel rides throughout the day and at the end of the game kids can run the bases. Advance ticket purchase is required because space is limited.

Registration can be found online at www.ci.plymouth.mi.us or by calling 734-455-6620 from 11:30 a.m. to 4 p.m. Monday through Friday.

Optimist Club Detroit River cruise

The Plymouth-Canton Optimist Club will be hosting its second annual dinner cruise at 7 p.m. Friday, Sept. 14, aboard The Diamond Belle on the Detroit River. It will depart from the Stroh's River

Place dock for a 2½-hour cruise at sunset.

Dinner will be served and the cruise will include a cash bar and raffle opportunities. Tickets are \$49.25 per person, including secure parking. All proceeds go to support the youth programs the Plymouth-Canton Optimist Club provides to the community. This is an adults-only cruise and accommodations are available for handicapped cruisers.

To reserve tickets, contact Pamela Batcho at PlymouthCantonOptimist@gmail.com or 734-502-5776. Reservations must be made before Wednesday, Aug. 1, and payment must be received by Wednesday, Aug. 15.

Plymouth H.S. reunion

The Plymouth High School Class of 1963 is celebrating its 55th class reunion Saturday, Aug. 18, with a dinner at The Summit in Canton. Other activities include a golf outing, a night mixer Friday, Aug. 17, at Karl's Cabin and an indoor picnic Sunday, Aug. 19, at the Plymouth Arts & Recreation Complex. For more information, contact Nancy Richard Earle at 734-634-8974 or nancyearle@comcast.net.

Baseline Folk Society

The Baseline Folk Society continues its 2018 season, at The JWH Center for the Arts, Plymouth Community Arts Council, at 774 N. Sheldon Road. Performances include 10 open-mic artists and then the feature act at 8 p.m.

Tickets are \$5 at the door, including performers. Sign-up for open mic starts at 6:15 p.m. and ends at 6:40 p.m. Performances are the third Saturday of each month, September through May.

The season schedule is available on its Facebook page. For more information, email bfsresident4u@gmail.com.

Diabetes support group

A diabetes support group meets 2-3:30 p.m. the second Thursday of each month at the Plymouth District Library, 223 S. Main Street. Facilitator is Fern Vining, R.N., a diabetes educator. The group is sponsored by the Plymouth Lions Club.

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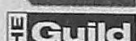
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Obituaries

Kay Slaughter Staudt

JACKSONVILLE, FL - Kay Slaughter Staudt died peacefully on Mother's Day, May 13, 2018 at her home in Jacksonville, Florida. Kay was born February 22, 1936 to Mary Lou and Carleton Abbott in Lansdowne, Pennsylvania.



Kay was an enthusiastic and positive influence on the lives of the many people she touched. She was a wonderful mother to Sam (Anne) Slaughter, Claire (Tom) Joyce and Elizabeth (Jim) Jameson and the beloved wife of Warren Staudt. She loved and was survived by eight grandchildren.

She graduated from Vassar College in 1958 and went on to get her Master's Degree from Temple University. During a teaching career that spanned more than 30 years, she took pride in inspiring her students to love learning as much as she did. "Mrs. Slaughter" treasured her many years teaching at Detroit Country Day School. As a high school English teacher, teaching the great works of literature was her primary duty, but connecting with students on a personal level was her true gift.

St. Mark's Episcopal Church in Jacksonville was an important part of Kay's life. She enjoyed singing in the choir and also taught 4th grade at St. Mark's Elementary School. Her love of music started with the piano as a child. Her talent allowed her to play by ear, and a favorite pastime for family and friends was singing around the piano as Kay played. She was a wonderful athlete who enjoyed family games and sports, especially tennis and paddle.

Kay will be missed by her loving family, and also by the lifelong friends she made from her years living with her husband Sam G. Slaughter III and their children in Birmingham, Michigan.

A service to celebrate her life will be held at St. Mark's Episcopal Church in Jacksonville, Florida on Monday, June 4, 2018 at 10:30 a.m. Memorials in lieu of flowers can be made in Kay's name to Detroit Country Day School.

John Henry Stunz Jr., M.D.

STERLING HEIGHTS - John Henry Stunz Jr., M.D., passed away on Friday, May 18, 2018, at Medilodge Nursing Home in Sterling Heights, MI. He was 96. John was a graduate of the Mining and Mechanical Institute, in Freeland, PA, and held degrees in Zoology ('43) and Medicine ('46) from the University of Pennsylvania. In 1944 he married Geraldine Kutz, with whom he had two daughters. John served as a Medical Officer (Lt. J.G.) for the U.S. Navy in the Canal Zone ('46-9), and spent the next 35 years with General Motors, first as Medical Director of Harrison Radiator Division, in Lockport, NY, and later as Medical Director of B.O.C. Division, in Detroit, MI. He retired in 1985. John loved to travel, and was a lifelong philatelist. He will be greatly missed. John is preceded in death by his wife, Geraldine, and is survived by his children, Beverly Boyd, of Melbourne, FL, and Geri Stunz-Konstantin, of Plymouth, CT, and by his grandson, Tim Brockett, of Sterling Heights, MI. He will be entombed at Glenwood Cemetery, Lockport, NY. Funeral services will be private. Memorial donations in John's name may be made to the Wounded Warrior Project.

Marilyn Pierce

PLYMOUTH - Marilyn Thelma (Puehler) Pierce of Plymouth, MI passed away peacefully with her family by her side on April 29, 2018.

"Lynn" as she was known to her family and friends was born to the late William and Gladys Puehler on April 11, 1933 in Toledo, Ohio. She graduated valedictorian from Napoleon High School in 1951 and received her B.S. in Nursing from the University of Michigan in 1954.

Lynn married the late Malcolm "Mac" Pierce in 1954 and they raised their family in Plymouth. Lynn was a pioneer in the mental health field and was instrumental in bringing group homes to Metro Detroit. She worked at Wayne Community Living Services for many years, until reluctantly retiring at the age of 77.

Lynn is survived by her four children: Daniel Pierce of Plymouth; David Pierce of Plymouth; Joseph (Nancy) Pierce of Woodstock, GA and Susan Heineman (Christopher) of Plymouth. She is also survived by her 11 beloved grandchildren: Lyndse (Mark) Tennant; Brett (Amanda) Pierce; Amanda Meggert-Pierce; Craig Pierce, Kali (Eric) Nelson; Mark Tanski; Riley Pierce; Samantha Tanski; Emily Tanski; McKenna Pierce and Halle Jo Heineman.

A celebration of life memorial service will be held at Holy Trinity Lutheran Church, 39020 Five Mile Road, Livonia on Saturday, June 9, 2018, 9:30am visitation, 11:00am service, with a luncheon following at The Courthouse Grille, 41661 Plymouth Road, Plymouth.

In lieu of flowers, the family would appreciate donations be made to The Plymouth Historical Museum (www.plymouthhistory.org) or FirstStep (www.firststep-mi.org).

Jerry Charles Ramey

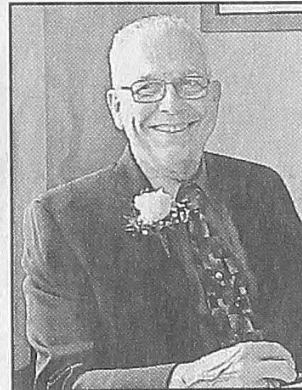
FARMINGTON HILLS - Jerry passed away on May 15, 2018 at home while under Residential Hospice Care. Jerry was born in Dearborn, Michigan to Francis and Charlotte Ramey on May 31, 1941. He attended Harvey H. Lowrey High School (June 1959). He married Sharon Nastoff in June 1965. They were married 39 years until she lost her battle with cancer in 2004. Re-married Dee Minton in 2014. Jerry retired from a long career in precision grinding at Yemar Enterprises in Dearborn with his father.

Jerry is survived by his wife Dee, Daughter Dawn (Doug) Mitchell, and sons David (Lida) Ramey, Chris (Melani Guinn) Ramey, sister Karen (Tom) Wooldridge, and grandchildren Ryan, Dylan, Matea, Julian.

Jerry was passionate about his stories. So much so he felt they were worth repeating and never skimmed on the details. Family was his pride & joy.

Jerry had many interests from his days as an Eagle Scout to his fondness for the big bands of yesteryear. He loved life, music, and dancing. There was always laughter when he was around. His giving spirit will be missed by all who knew him.

If you would like to send condolences to the family, please use Ramey@SVFarmington.com



Robert "Bob" Draheim

BATTLE CREEK - Formerly of Westland and Garden City, MI, Bob passed away peacefully at Brookdale Assisted Living at 81. He was born in Wyandotte, MI on October 4, 1936, the son of Harold and Edith (Richards) Draheim. Bob graduated from Wyandotte High School in 1954. After high school, he attended the University of Michigan and Eastern Michigan University where he earned a Bachelor's and 3 Master's Degrees. In 1959, he married Marilyn Vent in Wyandotte. He worked as a teacher for Wyandotte High School from 1963-1967, then Flint Central High School from 1967-1969 and Garden City Schools from 1969-1993, where he retired. He coached high school football and golf. Bob proudly served in the United States Army. Bob was an avid golfer and University of Michigan fan. He enjoyed playing cards and learning trivia, meeting people, and watching most sports.

Bob is survived by son, Craig Draheim of Battle Creek, MI; brothers, Gerald (Jan) Draheim, Thomas (Nancy) Draheim; several nieces and nephews. He was preceded in death by his wife and parents.

In accordance with his wishes, cremation has taken place. Private family services will take place at a later date. Memorial contributions may be directed to Athens Area Schools Athletic Department. Friends may send condolences or share a memory at www.kempffuneralhome.com.



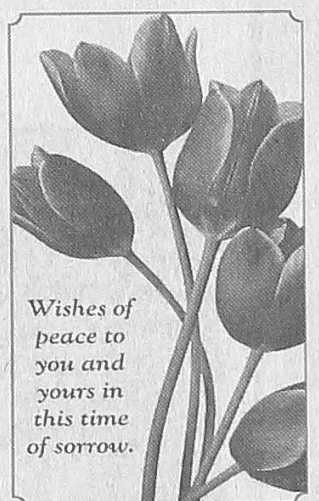
Karen Jean Veresh

-- died May 21, 2018 at the age of 61. She was born in Ypsilanti, Michigan on September 12, 1956. Karen is the loving daughter of Irene Veresh, sister of David (Janice) Veresh and Kathleen Veresh. She is also survived by nieces and nephews. Karen was preceded in death by her father Edward Veresh. Services were entrusted to the Schrader-Howell Funeral Home. To leave a condolence and view full obituary, please visit schneider-howell.com.



Anne Tobias

WESTLAND - 86, of Westland, MI, passed on May 19, 2018. Cherished mother of Terry (Stephen) Vacheresse and Tamara Clark. Beloved Grandmother, Great-Grandmother, Sister, Aunt, teacher and friend. Visitation Tuesday 1-9pm with a service Wednesday 11:30am at Uht Funeral Home, 35400 Glenwood Rd, Westland, MI 48186. Donations may be made to Salvation Army. Please view memorial and send tributes at www.uhtfh.com



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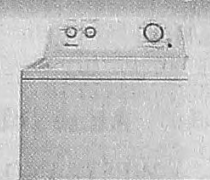
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Reunion a hit with Seaholm's 1988 Miracle Maples

Marty Budner
hometownlife.com
USA TODAY NETWORK — MICHIGAN

Returning to their home field, which has certainly changed over the past 30 years, members of Birmingham Seaholm's 1988 baseball team gathered to share memories of an incredibly historic state championship run.

The squad, which came to be known as the Miracle Maples because of its dramatic postseason success, was honored May 19 between games of a double-header featuring the 2018 Maples

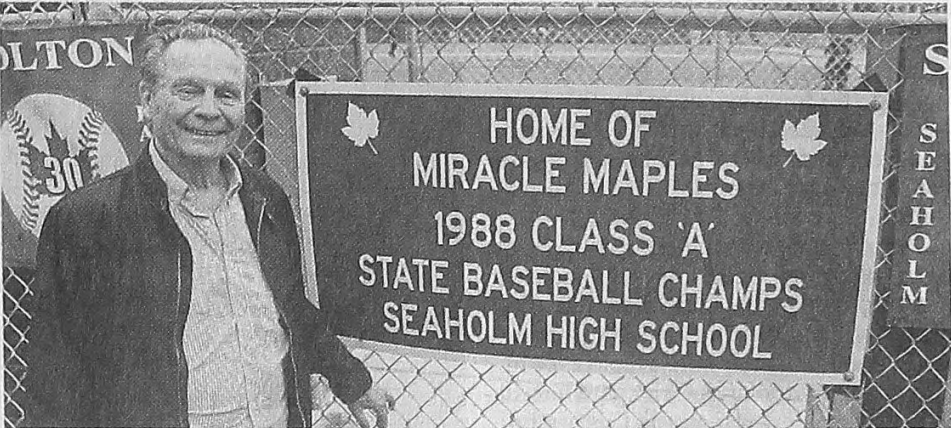
against visiting Lake Orion.

The '88 squad consisted of 15 players; head coach Don Sackett and assistant coaches Andy Little and Mark Sackett.

While some team members could not make the reunion, eight players did and enjoyed sharing stories and reminiscing about their glory days.

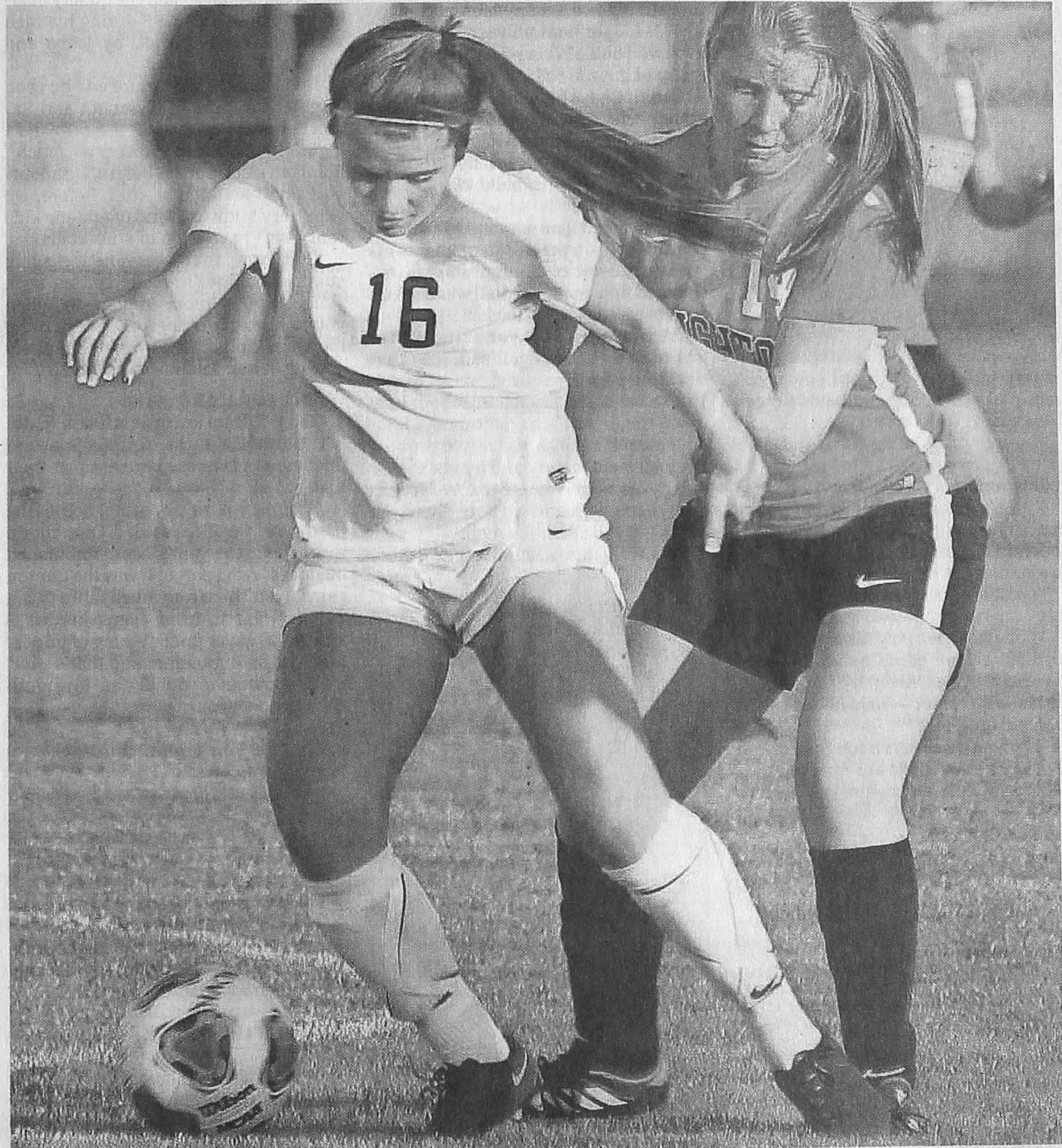
In a brief ceremony, Greg Schuerman, Seaholm's current baseball voice in the press box, relayed the Miracle Maples story to the assembled crowd and then introduced each player positioned

See REUNION, Page 2B



Don Sackett, 85, stands next to the sign at Maple Field that highlights Seaholm's historic 1988 state championship run. MARTY BUDNER

GIRLS SOCCER



Novi's Jessie Bandyk (left) battles a Brighton player during KLAA action earlier this year. WILLIAM KHAN

SURVIVAL OF THE FITTEST

Area powerhouse teams prepare for state tournament

Marty Budner
hometownlife.com
USA TODAY NETWORK — MICHIGAN

It's easy to understand why the hometownlife.com area is a girls soccer hotbed.

Ever since the Michigan High School Athletic Association expanded its state tournament from two classes (A-B) to three divisions (1-2-3) in 1998 and eventually added Division 4 in 2000, the area has had at least one team playing for a state championship.

In that fruitful 20-year span, area teams have captured 18 state championships and 15 runner-up trophies. Amazingly, the area swept the state-title podium in 2004 (Northville, D-1; Marian, D-2; Country Day, D-3).

Bloomfield Hills Marian leads that

See SOCCER, Page 3B

PREP SOFTBALL

Plymouth topples Hartland for KLAA crown

Brad Emons
hometownlife.com
USA TODAY NETWORK — MICHIGAN

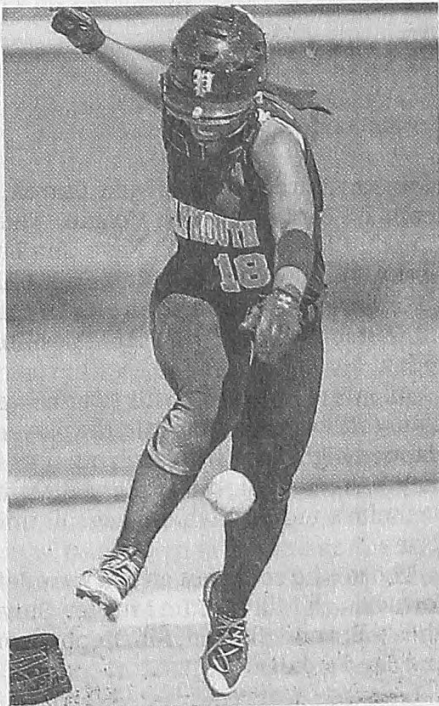
There she was standing at the plate, with the go-ahead run sitting at second base with no outs in a scoreless deadlock for the KLAA softball championship.

Plymouth's Arie Bartholomew mindset was to get something in her wheelhouse in the top of the sixth inning.

"I was really looking for, like, something that I could drive really far, but I usually like the outside pitches, so I saw it and just went with it," Bartholomew said. "It was over the plate, but it was outside so ..."

And on the first pitch from Hartland

See SOFTBALL, Page 4B



Plymouth's Arie Bartholomew collides with a line drive while heading to third. GILLIS BENEDICT | LIVINGSTON DAILY



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BOYS LACROSSE

Plymouth's 'gravy train' rolls on during regional

Tim Smith

hometownlife.com

USA TODAY NETWORK — MICHIGAN

Payback for the Plymouth Wildcats is tasting pretty great right about now, after Wednesday's 12-6 victory over rival Canton in a MHSAA Division 1 boys lacrosse regional semifinal at Tom Holzer Field in Northville.

Plymouth led virtually wire to wire against the Chiefs — save for a six-minute span in the second quarter when the contest was deadlocked 3-3 — and will be rewarded with a berth in the regional final.

In defeating Canton, the Wildcats flipped the tourney script. In 2017, the Chiefs bounced Plymouth in a semifinal game en route to the first boys lacrosse regional championship in Plymouth-Canton Educational Park history.

"You know, we got to keep the gravy train rolling on biscuit wheels, to keep moving," said goalie Blake Nowicki, who played with confidence and grit all night long. "I tell the boys in the locker room, this is what we play for, this is what all the off-season training's for, this is what all the running's for.

"These moments right here, these big pressure moments, is what we live for."

Wildcats head coach Ray Miller, whose team improved to 15-5 overall, said the aggressive Nowicki was the conductor of the defense, as usual.

But a balanced attack — with seven different players scoring one goal in the first half, which ended 7-3 — also had plenty to do with Canton's demise.

"I think it was a total team effort tonight, from goalie, defense, face-off, middies, attack," Miller said. "I felt we wanted it more, we were a little bit better in each category."

Tough to beat

Canton head coach Josh Simmons watched his team's season end at 9-9, but he gave the Wildcats credit.

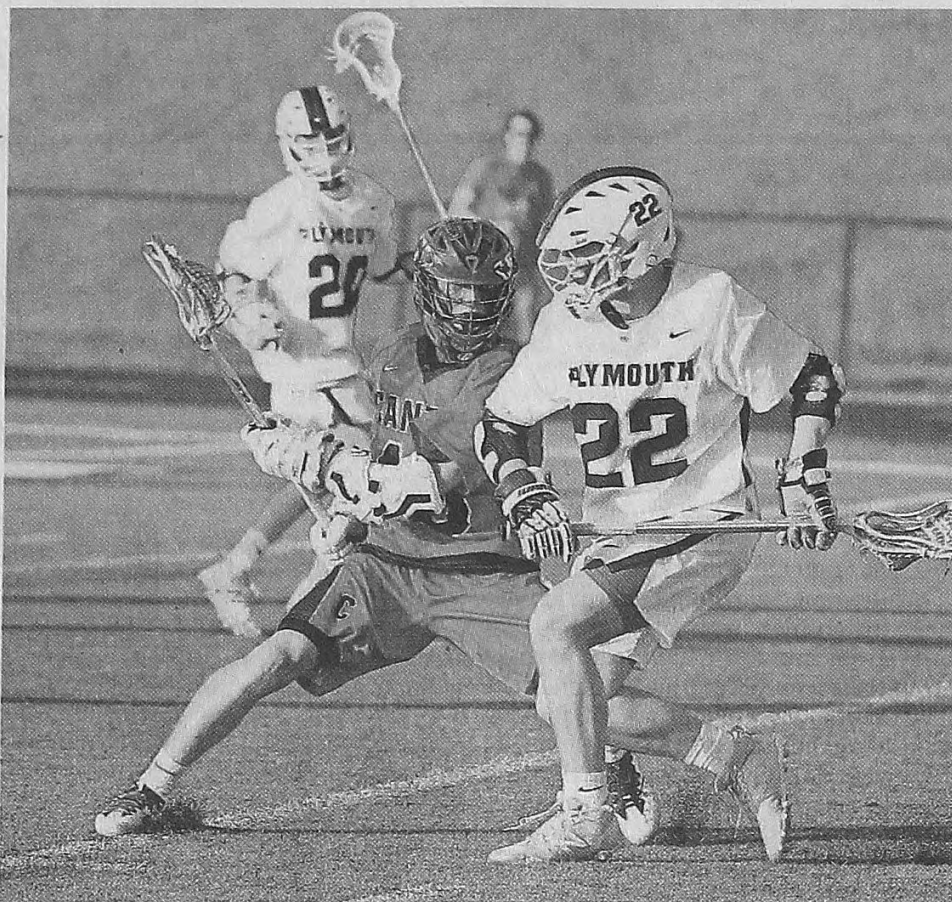
"It's always disappointing, especially when you lose against your rival," Simmons said. "But I'm proud of them, impressed with how they played. They played hard today.

"Didn't get the result they wanted. Plymouth's a good team. We knew it was going to be a tough chore. But overall, very proud of their careers here at Canton."

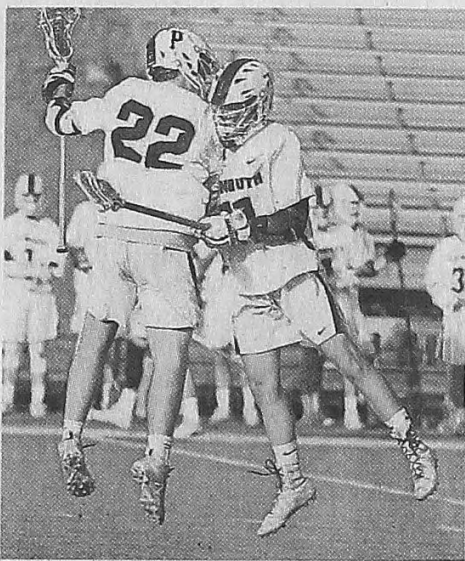
Sparking the Wildcats with two goals each were Harrison Albano, Brendan Allen and Gavin Roach. Chipping in a goal and an assist each were Jacob Roach, Ian Gozdor and Walter Twinney.

Albano opened the scoring in the second half with a 15-yard snipe from the right side of the field. He saw the ball beat Canton sophomore goaltender Sam Bowling and then raised his arm in triumph.

In the first half, he scored on a similar move, sinking away from defenders,



Canton's Nick Polydoras (middle) tries to slow the progress of Plymouth's Walter Twinney (right). JOHN KEMSKI | EXPRESS PHOTO



Celebrating after a Plymouth goal are Walter Twinney (left) and David Brace. JOHN KEMSKI | EXPRESS PHOTO

finding room and letting it fly.

"I don't think you really ever have something planned in your mind," Albano said. "It kind of just goes with the flow and, whatever works, works."

The Chiefs were paced by Alex Yoder and Zachary Sweet (two goals each).

Midfielder Nick Polydoras — in his final high school game before going to Cleveland State University to continue his lacrosse career — helped out with a goal and an assist.

"Plymouth's always a tough game for us. They kind of have our number, they know how to defend against us," Poly-

oras said. "Today, they just did a really good job possessing the ball and not letting our offense get any momentum.

"We fought hard all year, we did the best we could. We have a really young group of guys."

Senior Chase Meredith, a three-sport athlete who recently committed to play basketball at Saginaw Valley State University, said the Wildcats "held the ball, they possessed the ball. We just fell apart sometimes."

Connor Flanigan attempted to put a positive spin on the result, moments after he and other Canton seniors exchanged final hugs and well wishes with each other and with coaches.

"We were the first team at the Park to win regionals," Flanigan said. "So that was kind of where our sights were set. They (coaches) were talking about how it was tough we didn't get there.

"But looking back, we've had the best run in Canton history and maybe P-CEP history as a lacrosse team. We've improved so much and we're really working to put P-CEP on the map."

Following are several other takeaways:

WINDOW CLOSES FAST

Canton drew even at 3-3 when Yoder snapped home a centering feed from Michael Schwartz with 10:25 left in the first half.

Unfortunately for the Chiefs, the Wildcats took control with four unanswered goals before intermission. Roach and Gozdor scored goals one

minute apart to open up a four-goal advantage.

PERSISTENCE PAYS OFF

Sweet drove a shot off the crossbar behind Nowicki with 2:47 to go in the third quarter, with the Wildcats up 8-4. Undaunted by the bad luck, he came right back and buried his next shot just 17 seconds later.

Canton then came close to making it a two-goal game, but a rising shot by Meredith was blocked by Nowicki.

"It's a game of inches," Simmons said. "We get a couple (bars) that go our way, they get a couple that miss and then we got a one- or two-goal game going into the fourth quarter."

IN HIS WHEELHOUSE

Nowicki, who vacated his post often during the game, sometimes looked like a football quarterback running out of the pocket looking for a target.

Well, he ought to know the drill since he *did* play some quarterback for Plymouth last fall.

"I love being in control," Nowicki said. "In football, I play quarterback. It kind of correlates. You're playing goalie, you're commander of the defense and, in football, the quarterback is command of the offense. I love being in that position, the high pressure, I love it."

GETTING BETTER

Flanigan, who might walk on to University of Michigan's club team as a face-off specialist, said the quality of lacrosse played at P-CEP during his high school career improved by leaps and bounds.

He is hopeful the future will be even brighter for Canton, Plymouth and Salem teams.

"It's definitely improved so much," Flanigan said. "I guess before, we adopted East Coast kind of stuff. Before, we were very Midwest, kind of athletic kids that didn't have a ton of stick skills.

"But now that everyone's playing summer ball, we're really getting stick skills up, it's more similar to when you're seeing a college on TV than the rec team kind of stuff. We're definitely getting better. And it's so much fun."

QUEST FOR HARDWARE

The Wildcats are on a mission to defeat Northville in the regional final and finally put a lacrosse banner up at their high school.

"We're looking to bring home the hardware," Miller said. "Our motto throughout the year's been 'unfinished business.' A big part of it was the Canton games, but there's so much more to it.

"We want to bring home hardware and we've never put anything of importance up on our banner and that's what we're looking to do in the Plymouth High School gym."

Contact Tim Smith: tsmith@hometownlife.com.

Reunion

Continued from Page 1B

along the third base line: Mike Carroll, a team co-captain, Crede Colgan, Todd Glandt, Chris Kauth, Rob Kaye, Jon Lanesky, Matt Newton and Brett Russell.

Little was introduced, as was trainer Bill Watson, who still holds that position today.

All were greeted with warm applause. Now in their late 40s, the players slapped high-fives with each other as if they were reliving their glory days in Seaholm's red and white baseball uniforms.

Those who could not attend were Jeff Fertuck, Jeff Milius, Cam Mueller, Steve Sheckell, Todd Siefken, Bill Stephenson and Jay Tauber.

Coach Sackett's recollections

Moments after the ceremony concluded, the Sacketts showed up and the former head coach went into the press box to say a few words. He couldn't have been happier to be in attendance and see the players he led to the only baseball state championship in Seaholm's long history.

The 85-year-old Sackett, who now spends the majority of his time in Naples, Fla., when not at his Michigan residence in Marysville, recalled certain situations that led to the championship.

For instance, Sackett was grateful that Carroll decided to attend Seaholm rather than neighboring Country Day and how he learned early that season that Newton was a pretty good pitcher.

Sackett also remembered how the team responded in the tourney after



Members of the 1988 Birmingham Seaholm baseball team, dubbed the Miracle Maples, pose for a photo at Saturday's 30-year reunion. Those members in attendance included (kneeling, from left) Chris Kauth, Mike Carroll and Matt Newton and (standing, from left) Crede Colgan, Jason Smith (bullpen pitcher and '85 Seaholm grad), Todd Glandt, Mark Sackett (assistant coach), Don Sackett (head coach), Rob Kaye, Jon Lanesky and Brett Russell. MARTY BUDNER

having placed second to Royal Oak Kimball for the Southeastern Michigan Association title and how the Maples defeated such good teams at Southfield-Lathrup, Brother Rice, East Detroit and the Steve Avery-led Taylor Kennedy squad en route to the state championship.

"This group of guys was just a very loose group ... a bunch of free swingers," said Sackett, who retired as Seaholm's longtime baseball coach in 1990. "But they were very competitive, though.

Most of them were stars in other sports — football, basketball — and they just came out in the spring to have something to do. They were a good club house gang.

"We got in the playoffs, got a couple breaks and developed this momentum. The guys never gave up, all the way down to the last out. We won several of those games with two outs in the last inning. It was just unbelievable. They were that kind of group — competitive.

"It was great times and it was tough,"

he said. "I never expected it to happen. I thought maybe three-fourths through the season that 'Hey, we might have something here.' But you never know what can happen in the playoffs."

'A surreal time'

Newton, the junior pitcher who got hot at the right time during that emotionally-charged postseason run, appreciated the reunion ceremony, which ended with the players taking a few swings following the doubleheader. He still fondly remembers living out that stunning seven-game tournament, when the first five wins came during Seaholm's last at-bat.

"This is awesome, but it's hard to believe it's been 30 years. It feels like it's been a year or two," Newton said after posing for photos. "It's unbelievable. To see all these faces brings back unbelievable memories.

"I think what happens is, you start appreciating moments like this years later. But at the time, I can still remember the fly ball and (outfielder Jeff) Milius caught it to win the game and the state championship. There was a pile at the mound and I can remember it as well as I can remember what I had for breakfast.

"It was a great time, but it was a surreal time, too," he added.

It was a great day for the Miracle Maples to share stories and renew acquaintances. While they are scattered across the country and do not see each other very often, they will always have that state championship bond.

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PREP TRACK AND FIELD

Oak Park rules regional, but Seaholm teams shine

Marty Budner
hometownlife.com
USA TODAY NETWORK — MICHIGAN

As expected, Oak Park's powerful girls and boys track teams ruled the Division 1 regional hosted May 19 by West Bloomfield High School. However, Seaholm's squads weren't far behind in a pair of impressive showings.

The Knights boys, third at the state meet last year, won five events and registered 134 points to dominate the competition. Seaholm won the battle for second place with 66 points, closely followed by West Bloomfield (58), Farmington (51) and Southfield Arts & Technology (48).

"We had some pretty strong performances today. Even the guys who didn't place (for states) still had some strong PRs for us," Seaholm head coach Jason Bazner said. "It was a good day on the track for us, even though we were limited with the lineup we put out there. We didn't enter some guys in some individual events just because they were running a little slower and hurt. We wanted to rest them up for the key races we thought they could qualify in."

"We had guys finish where I thought they would," he added. "Anytime you can put it together with the group we got, it's a good way to set the tone this late in the season."

In the girls meet, Oak Park, the state runner-up last year after having won three consecutive state titles, led all the way, winning seven events to finish with 117 points.

Detroit Renaissance, thanks to a second-place showing behind Oak Park in the meet-ending 1,600-meter relay, won the battle for second place over Seaholm. The Phoenix finished with 101 points, while the Maples were third with 98. Farmington and West Bloomfield were further back with 60 and 51 points, respectively, to round out the top five.

"I thought we were OK. I was hoping for a few more individual performances," said first-year Seaholm head coach Leslie Martin, who was an assistant to former head coach Jeff Devantier for a number of years. "But overall, the team effort was really good."

Boys individual qualifiers

Seaholm senior Ben Barton continued his superb season by qualifying



Seaholm's foursome of (from left) Vaughan Carman, Brody Longe, Anthony Marx and Ben Barton ended the regional with a victory in the 1,600-meter relay and qualified for the state championship meet. MARTY BUDNER

for the Division 1 state meet in three individual events and one relay.

Barton won both hurdle races, taking the 110-meter in 15.06 and the 300 in 39.45. He also won the high jump with a school-record effort of 6 feet, 9 inches — nearly three feet higher than his previous personal best.

However, it was the meet's final event, the 1,600-meter relay, where he stood out the most.

Running as Seaholm's anchor, Barton took the baton in third place behind Oak Park's Jason Flake and West Bloomfield's Lance Dixon. He still trailed by five feet entering the final turn, when he started to accelerate. Down the stretch, he passed both runners to give Seaholm a pulsating victory in the meet's most exciting race.

Seaholm won in a time of 3:25.21, followed by West Bloomfield (3:25.45) and Oak Park (3:25.48). The other three Maples runners were Anthony Marx, Brody Longe and Vaughn Carmen.

All three teams qualified for the state meet.

"That race was a blast. A lot of people thought we had no chance against Oak Park and we just ran our best race," Barton said. "That's the way I like to run. It's just, like, saving a bit for that last stretch there. I saw them in front of me and it looked like they were tiring out there."

"It was exciting. I got three PRs today and (winning four events) is what I had hoped for," he added. "I honestly didn't really expect us to win the (1,600 relay), but it was great."

Seaholm's other individual qualifier was junior distance runner George Nummer, who won the 1,600-meter race in a time of 4:23.46, more than four sec-

onds faster than runner-up Nathan LaFramboise from Berkely, who crossed the line in 4:27.93.

Farmington Harrison, which finished sixth with 47 points, was led by senior sprinter Joe Stevens, who was second in both the 100 and 200 and was a member of both the 400- and 800-meter relays which also qualified for states.

In one of the meet's other top races, Farmington senior Nick Trevisan came back from an injury to outlast Brother Rice senior Grant Davey in the 3,200-meter run. Trevisan, a state qualifier last year who returned to action just three weeks ago, won in a time of 9:33.95. Davey was on his tail the whole race and finished in 9:35.87.

Both runners qualified for states. "This win probably means more to me than any other win I've had," said Trevisan, who also won the regional last year in 9:28. "I'm about three weeks back in running after a winter plagued with injuries. So to come out today and win and make the state meet off of the least amount of training I've ever had was really meaningful for me."

Farmington's other individual state qualifiers included senior Ramprasad Rajaguru, who was second behind Seaholm's Barton in the 300-meter hurdles (40.56), and sophomore Jordan Turner, who was second in the discus with a toss of 143-6.

North Farmington's lone qualifier was senior Robert Allen who, with a leap of 6-3, placed second in the high jump.

Girls individual qualifiers

Seaholm had four girls qualify for states in two individual events.

Senior distance runner Rachel McCardell led the way by winning the 1,600- (4:55.95) and the 3,200-meter (11:05.19) runs. Senior captain Heather Meadows, who will run track next year at Grand Valley State University, won the high jump (5-3) and was third in the 110-meter hurdles with a state-qualifying time of 15.34 (the additional qualifying time in that event was 15.60).

"Heather had an amazing day," Martin said. "She has been really consistent all year ... a consistent team leader and a really good role model. She's had a great year all around. We're going to miss her next year."

Junior Makayla Rawls was second in the discus (129-6) and third in the shot put (37-0, to meet the additional qualifying standard of 36-2). Freshman Audrey DaDamio was third in the 1,600 and 3,200 runs.

In addition, Seaholm's 3,200-meter relay team of Emily Rooney, Megan Clifford, DaDamio and McCardell was second in a time of 9:25.02.

Farmington enters the D-1 state meet with four individual qualifiers, including freshman Valadian Pallett, who captured regional titles in both the shot put (42-2) and discus (132-2).

Sophomore Lia Munson qualified in the 800 (third-place time of 2:18.32, meeting the qualifying standard of 2:20.0), junior Abby Inch was second in the 3,200 (11:09.59) and senior Micayla Martin was third in the discus (113-4, meeting the qualifying standard of 112-6).

Farmington Hills Mercy and Farmington Harrison both have two team members headed to states.

Mercy senior Hannah Blakey qualified in the high jump (second in 5-2) and 300-meter hurdles (second in 46.32) and teammate Mackenzie Sullivan, a freshman, will be going in the 400-meter dash (fourth in 58.79, meeting the 59.30 qualifying standard).

Harrison's qualifying pair are juniors Anya Turner in the 800 (fourth-place time of 2:18.61) and Ti Vanhord in the shot put (fourth in 36-6, meeting the 36-2 qualifying standard).

The Division 1 state championship meet will be held Saturday, June 2, at East Kentwood High School.

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Soccer

Continued from Page 1B

list with nine state title-game appearances — six state crowns. Detroit Country Day is next with three state crowns in eight opportunities. Novi has won a state championship in each of its four title-game appearances.

Livonia Stevenson, Bloomfield Hills Lahser, Northville, Canton and Birmingham Groves have also advanced to the title game during that time.

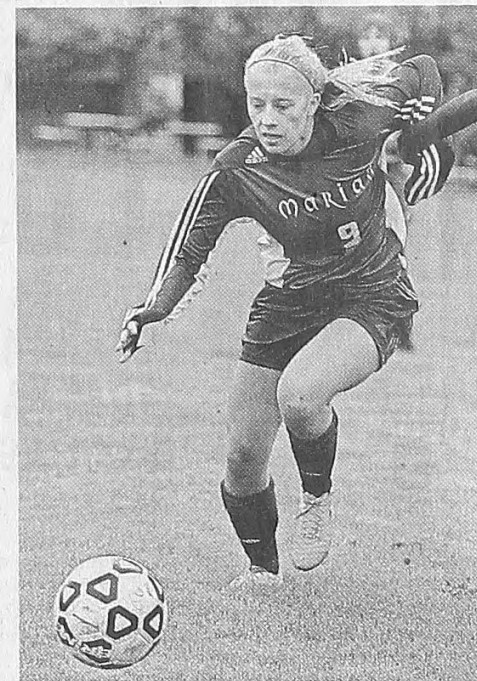
If history, the state rankings and regular-season play are any indication, there's no reason why that streak of area teams reaching the state championship game won't grow this spring.

Following is a list of state-ranked hometownlife.com title contenders as the tournament kicks off Tuesday, May 29:

DIVISION 1

3. Birmingham Seaholm: Seaholm fans have been waiting for the tourney since the season started in late March. The undefeated Maples (18-0-3) have enjoyed one of their best regular seasons in program history and look to capture their first state title since winning it all in Class A in 1995. Senior captain Zoe Gaffney, a midfielder, leads the team in goals scored while Olivia Graham and Natalie Erne are highly-skilled forwards. Hannah Stone and Hailey Hartwig are other key players. "It's been a great season going against tough competition," said head coach Manual Rodrigues, whose team won the OAA White Division title this season. "Team commitment is our MVP this year." Seaholm's first state tournament game is at 7 p.m. May 29 at Royal Oak.

6. Novi: Coached by Todd Pheiffer, Novi is one of three state-ranked teams from the rugged Kensington Lakes Activities Association Gold Division. Brighton and Grand Blanc, the Gold's top two teams, are ranked Nos. 2 and 4, respectively. Novi, No. 6, is third in the Gold Division standings and owner of a 12-4-1 overall record. Sophomore forward Avery Fenchel is Novi's leading scorer. Junior forward Julia Stadther,



Jansen Eichenlaub and her Marian teammates head into the Division 2 tournament as defending state champions. FILE PHOTO

junior midfielder Lauren Calhoun, senior goalie Callie Rich, who is headed to play at Grand Valley State, and junior Riley Balconi, committed to Miami (Ohio), are among the other leaders. Novi's opens the state tournament at 5 p.m. May 29 at Farmington Mercy.

9. Bloomfield Hills: Bloomfield Hills enters the state tournament with an impressive 11-2-2 overall record, including a 3-1-1 mark in the tough OAA Red Division. The Black Hawks are led by Christina Hickson, Bridget Paulon, Becca Hancock and Sydney Huston. "We are playing well going into the playoffs and excited for the opportunity to compete for a championship," said head coach Alan Zakaria, whose team received a bye into the semifinal and will first play at 7 p.m. May 31 at Berkley against the Berkley/Troy first-round winner.

13. Plymouth: Plymouth had a strong season in the KLAA Black Division, tying Canton for first place but landing second on a tie-breaker. The Wildcats (14-4-2 overall) were led this year by junior forward and returning first team all-state player Kenna White (20 goals). Senior midfielder Karishma Nair (U-D

Mercy commit), senior defender Madeilyn Rush, senior midfielder Hailey Melnick, sophomore forward Gabrielle McCaslin, senior forward Lindsay Badger and junior goalie Rebecca Przybylo have also played well. "We're playing good soccer going into the districts, so we're pretty optimistic," head coach Jeff Neschich said. Plymouth opens state tournament action at 5 p.m. May 29 at Livonia Franklin.

14. Northville: Northville got off to a strong start by going undefeated (5-0-4) through its first nine games, including ties with Novi, Plymouth and Salem. The Mustangs have since gone 5-5-2 en route to a 10-5-6 overall record. "We are playing indicative of our entire season — average," said head coach Eric Brucker, whose team is 2-2-2 over its past six games. "On any given night, we can compete with the best in the state and, on other nights, we struggle to connect three passes together. We will have to play our best soccer of the season to get out of District 8." Sophomore forward Sarah Noonan (10 goals), sophomore midfielder Tara Beason (seven goals) and sophomore defender Ari Laba are among the top players. The Mustangs host North Farmington at 6 p.m. May 29 in their district opener.

17. Salem: Salem also posted a 5-1 KLAA Black Division mark to tie for first, but settled for third place on the tie-breaker. The Rocks, coached by Kyle Karns, finished with a 10-5-2 overall record. Sydney Smith and Katie Coleman are the catalysts on offense. Salem plays on its home field at 7 p.m. May 29 against Livonia Churchill in the district opener.

20. Canton: Canton, coached by Jeannine Reddy, won the KLAA Black Division crown over a tie-breaker with Plymouth and Salem. The Chiefs (8-2-4 overall) are led by junior forward Carly Schwinkle, the leading scorer, and Katie Nestico. Goalie Sarah Hammond has five shutouts. Canton's first-round district game is scheduled for 5 p.m. May 29 at the Canton Soccer Stadium.

DIVISION 2

1. Bloomfield Hills Marian: Marian, the defending Division 2 state champion, is having another outstanding

spring with a seasoned lineup. The Mustangs recently captured their second straight — fourth in five years — Catholic League tournament title. Marian trailed 1-0 and rallied for a 2-1 overtime victory. "It was a great game," veteran Marian head coach Barry Brodsky said. "It was a great experience for the team to be down and come back to win." Senior captains Claudia Schilling, Annie Bruce and Emme Deconinck are the leaders. "We are playing well," Brodsky said. "We're a little banged up, like all teams at this time of the year, but multiple players are contributing to the success of the team." Marian, which ended the season with a near perfect 16-0-1 record, opens the state tournament at 4:30 p.m. May 29 at home against Ferndale.

DIVISION 3

3. Detroit Country Day: Detroit Country Day won't have to worry about Bloomfield Hills Marian this spring. The Yellowjackets spent the last two springs playing up in D-2 and lost in the district championship game each time to the Mustangs without scoring a goal. DCD moved back down to D-3 this spring and is ranked right behind defending state champion Flint Powers Catholic and 2016 state champion Hudsonville Unity Christian. In 2015, its last time in D-3, Country Day lost by a goal (2-1) in the state championship game to Unity Christian. The Yellowjackets are led by junior captain and forward Kennedy Bearden (29 goals, 12 assists), a Grand Valley commit. Junior midfielder Elle Hartje (16 goals, 14 assists) and sophomore center back Grace Endrud (started every game) are two other top players. "We are young, but talented," said DCD head coach Laura Hamway, whose starting lineup consists of two juniors, one sophomore and eight freshmen. "We have zero seniors. This team is young, coachable and driven." Country Day opens state tournament play at 4:30 p.m. May 29 at Canton Preparatory High School in a district hosted by Ann Arbor Gabriel Richard.

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Softball

Continued from Page 1B

freshman left-hander Rachel Everett, the junior catcher drilled a line shot to the right-center field wall, scoring Jenny Bressler.

It proved to be the game-winning run and the Wildcats added two more in the seventh to capture their first KLAA crown since 2015 with a 3-0 win Wednesday at Novi.

"No home run, but that one, for sure, is the biggest one," said Bartholomew, who had homered earlier this season against Salem.

Bressler, the senior right-hander headed to UNLV, pulled off a Houdini-like performance, scattering seven hits and four walks over seven innings while getting out of a pair of bases-loaded jams in the fifth and sixth innings as Plymouth improved to 23-5 overall.

"First of all, the fact that she can throw over 200 pitches in a game and still be consistent, hit all her spots, is what makes her great," Bartholomew said of her battery mate. "She'll always keep going because she wants to."

Hartland (22-5) handed Plymouth its only KLAA loss this season in 19 games, 3-0, but left a total of 10 runners stranded in the rematch.

Madelin Skene and Delanie Grundman had back-to-back, one-out singles in the bottom of the fourth, but Hartland was unable to score.

In the bottom of the fifth, Hannah Mourad walked, Brianna Robeson reached base on an infield single and Clare Minsker followed with the bunt single, but the Eagles came up empty again.

In the sixth, Hartland squandered its best chance.

Grundman led off with a walk, followed by back-to-back singles from Sam Nagel and Delaney Robeson to load them up with no outs. But Hartland left all three stranded as Bressler got a fielder's choice force out the plate, followed by one of her eight strikeouts and a pop-out to Bartholomew.

The was the game, as far as Hartland was concerned.

"And we had our good hitters up, we just couldn't execute them over," Hartland coach Bob Green said. "You've got to give it to the other pitcher. Jenny did a good job keeping us a little off-balance. We also did a good job of making her throw a lot of good pitches. She threw over 50 more pitches than our pitcher did, which is about a half-game right there. We worked her hard, but just needed a good base hit somewhere in there and they just didn't show up today, but that's OK. I'm still very proud of them. Plymouth is good team. We beat them 3-0 during the season and they beat us 3-0 here. It's pretty evenly matched."

Bressler gets her pitches called from the dugout by her father Dan, who is an assistant coach.

"We look at the play card and go from there," Bartholomew said. "I set up where the pitch is called and she throws it there."

After Everett allowed just one run over the first six



Plymouth's four-year senior captains (from left), Jenny Bressler, Whitney Holden and Jessica Tucci, hold the KLAA Black Division and Association trophies with coach Lauren Evans.

innings, Plymouth was able to scratch together two insurance runs in the top of the seventh.

Jessica Tucci and Haley Gagnon both singled, followed by a close fielder's choice play that came on a throw to the plate from third on an Alexis D'Alexander grounder, which scored Tucci to make it 2-0.

Bressler, who went 2-for-4, then hit a sharp grounder to short and under the legs of Delaney Robeson, scoring D'Alexander with Plymouth's third run.

In the bottom of the seventh, Hartland put two more runners aboard with two outs, but Bressler fanned Nagle to end the game.

"Like I said yesterday, Jenny is a bulldog, she is determined, she knows how to stay calm in all kinds of pressures," Plymouth coach Lauren Evans said. "The true athlete that she is came out in her definitely today. I think they had bases loaded twice with no outs, or one out or less and she stayed calmed, she was composed and defense definitely won us this game. We were ready and when the ball was put in play off Jenny, the defense all-around was ready for it. Defense wins championships and Jenny trusts her defense and that's exactly what they did."

But Bartholomew's RBI double was the ice-breaker. "She'd probably agree with you that it was her biggest hit of the year," Evans said of her junior catcher. "She had a home run when we played against Salem and I think, at the time, that was her biggest hit of the year, but with the pressure of this game and what this game means ... we talk about putting numbers on the board and how this is the postseason and it's win-or-go-home mentality, so it's something she'd say was the hit of the year."

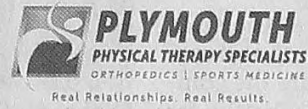
Plymouth was scheduled to play this weekend in the Anchor Bay tournament before opening MHSAA Division 1 district play Sunday, June 2, at Westland John Glenn.

And Evans likes the way her team is playing heading

into the home stretch.

"I like how young this team is, so we're eager to do well," she said, "but I also like that we have some veterans that know what needs to be done when things need to be done. Just like Arie Bartholomew today. Didn't have very good at-bats prior to the at-bat that mattered. And I told her it mattered and 'show me what you've got' and Arie drilled it to the fence and was able to score that run. And that ended being the run that mattered and that's what I love about the veterans. They know what needs to be done."

Contact Brad Emons at bemons@hometown-life.com. Follow him on Twitter: @BradEmonsL.

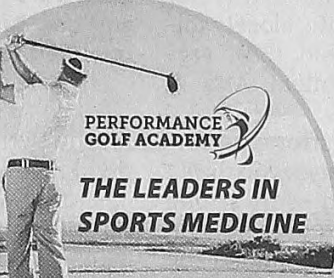


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PREP ATHLETE OF THE WEEK



**BRYN
LONGE**

**SOPHOMORE
SOFTBALL
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Birmingham Seaholm's Bryn Longe would be the first to admit there was an adjustment period going from JV to varsity softball.

Through the first eight games this season, the sophomore second baseman was hitting a paltry .133, but during the past month, Longe turned things around dramatically and quickly proved she belonged in the Maples' starting lineup.

On May 19, Longe helped lead Seaholm to the Forester Invitational championship as the Maples defeated Petersburg Summerfield in the title game when her seventh-inning single scored the tying run en route to the 4-3 win. In the tourney-opening win over Detroit Renaissance, she went 2-for-2 with two doubles.

And May 18, Longe smacked a two-run, walk-off double to give Seaholm a 5-4 victory in 10 innings over Rochester Adams in the second game of a doubleheader.

For her efforts, Longe was voted Hometown Life Prep Athlete of the Week as she garnered 52.51 percent of the vote to edge Farmington track and field standout Valadian Pallett, who tallied 45.69 percent.

"I think it's mostly mental," Longe said of her transition phase. "Going from JV to varsity, I think, I thought it was a bigger step than it actually was. I think I was just getting in my own head, psyching myself out. And the coaches are really good. They definitely know what they're doing with the batting, with technique and everything. I had never hit like this before joining varsity."

Through Seaholm's first 26 games, Longe was batting .349 with 10 dou-

bles (tied for second), two triples (tied for first) and 19 RBIs (tied for third) as the Maples stand 17-9 overall and 7-5 in the Oakland Activities Association White Division.

She has gone from hitting eighth and ninth in the lineup to fifth and sixth, and is being considered now for the Maples' cleanup spot.

"We had her up last year for a short period of time, she was just an average hitter, didn't know what to expect," Seaholm coach Bill Schuerman said. "It's a real surprise in terms of how quickly she kind of figured out the varsity game and has been playing a really good second base, just smacking the heck out of the ball."

"At the beginning, she made a couple of errors, but as the season has gone on, she is really covering the position well and is moving surprisingly fast and I think she's been a great surprise and playing very well at second base."

When she's not playing softball, Longe is involved in a variety of extracurricular activities at Seaholm.

Last fall, she ran for the JV cross country team. She participated during the winter in the school musical and also plays in the school band, while carrying a weighted 4.0 grade-point average.

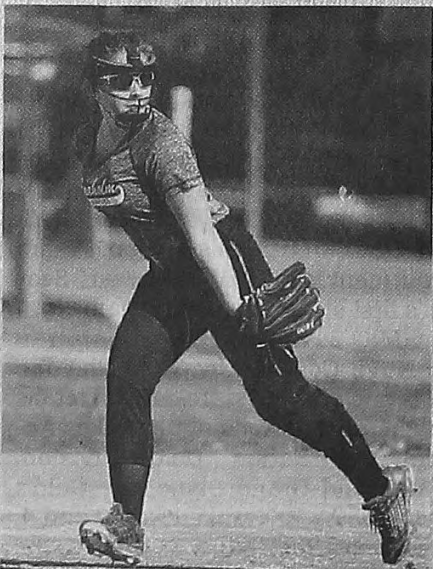
Longe has played softball since the second grade and, during each summer, plays travel for the Birmingham Jaguars.

"I really like when we bond at tournaments," Longe said of her high school softball experience. "In between games, we can talk

about what we did right and what we did wrong and even stuff that's not softball-related. I love the relationships I get and, ultimately, I just love the game itself."

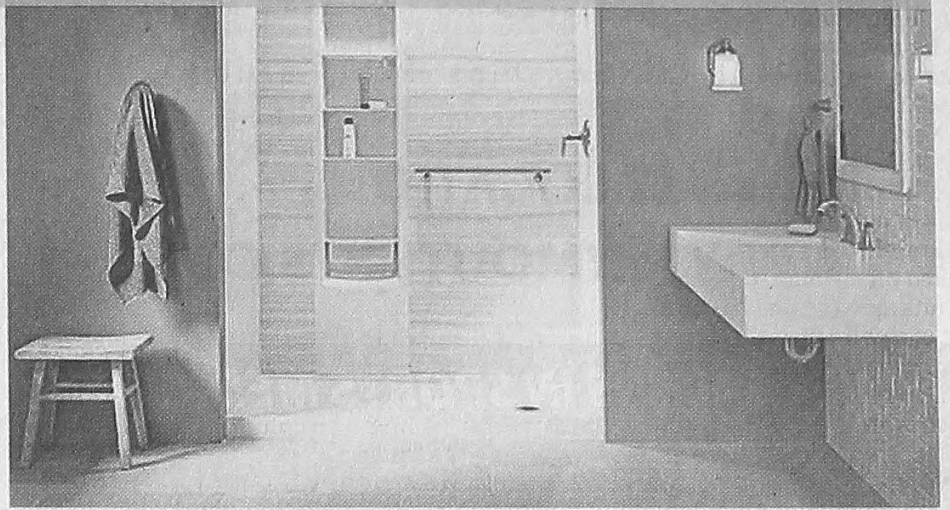
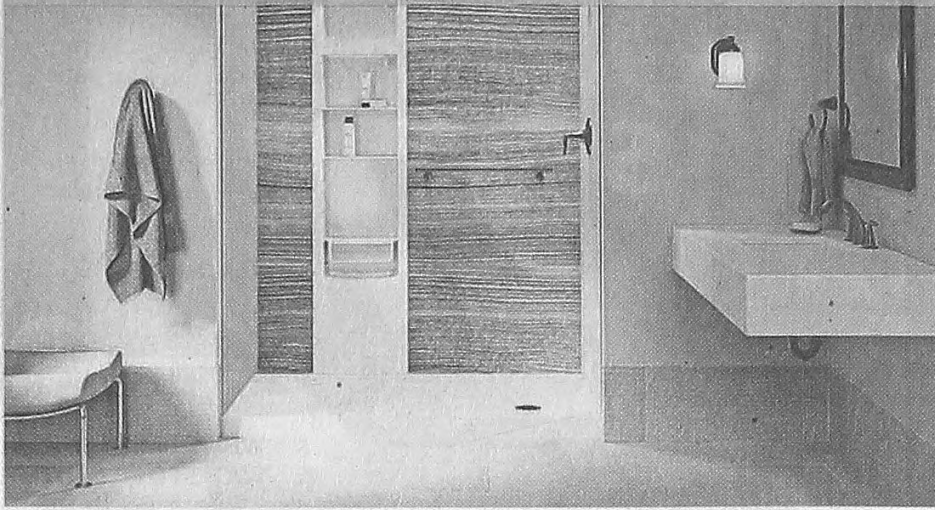
In the final Hometown Life.com Prep Athlete of the Week poll, Longe racked up a total of 7,212 votes, much to her surprise, while Pallett finished with 6,275.

"It was amazing," Longe said. "It was just crazy to see the amount of votes and how much people wanted me to win. My family really supported me. My aunts and my uncles were all texting me, 'We all voting tonight, as soon as we finish dinner we're all voting for you.' It was just really sweet to know that people really care about me that much."



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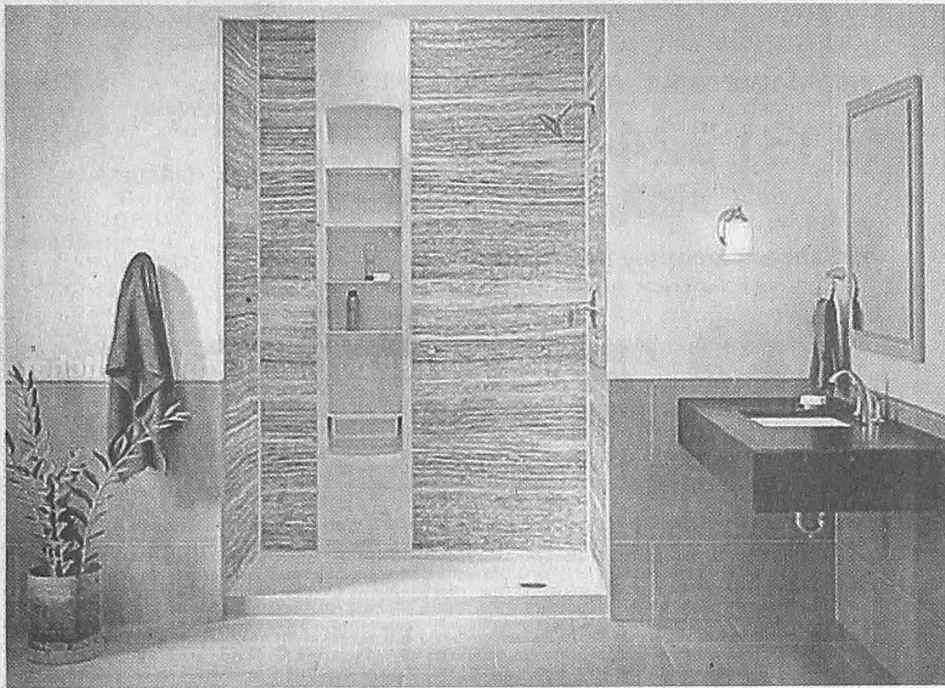
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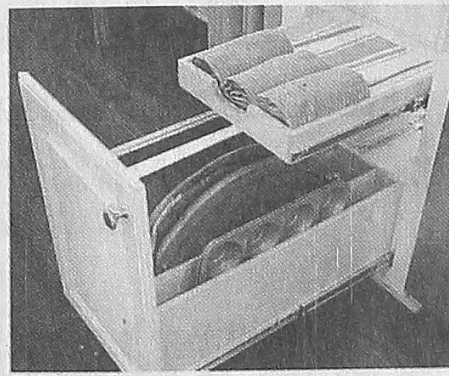
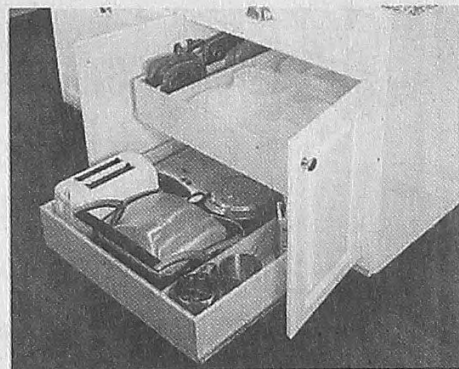
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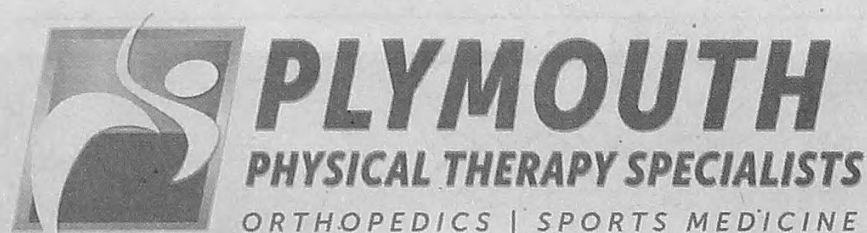


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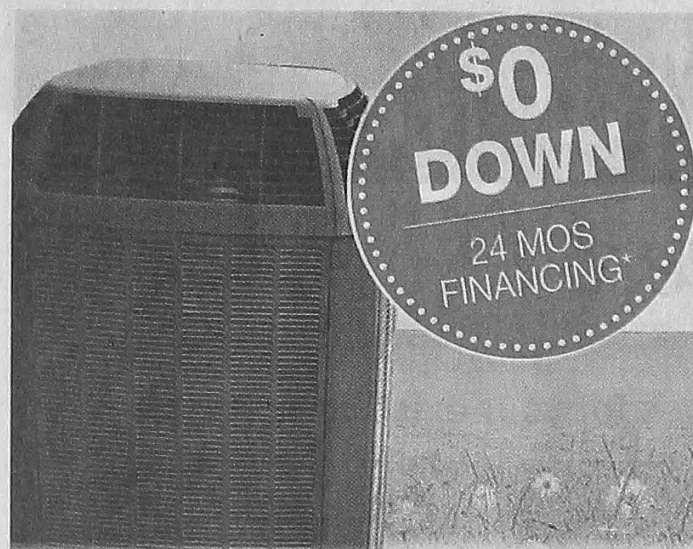
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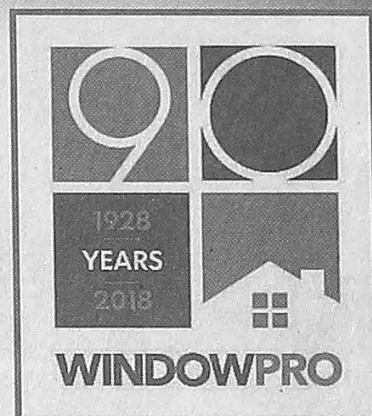
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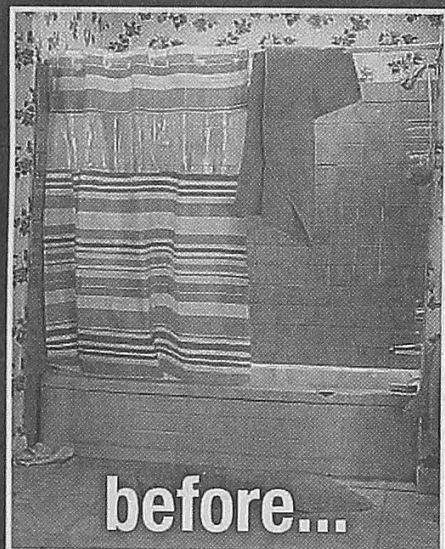
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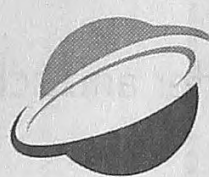
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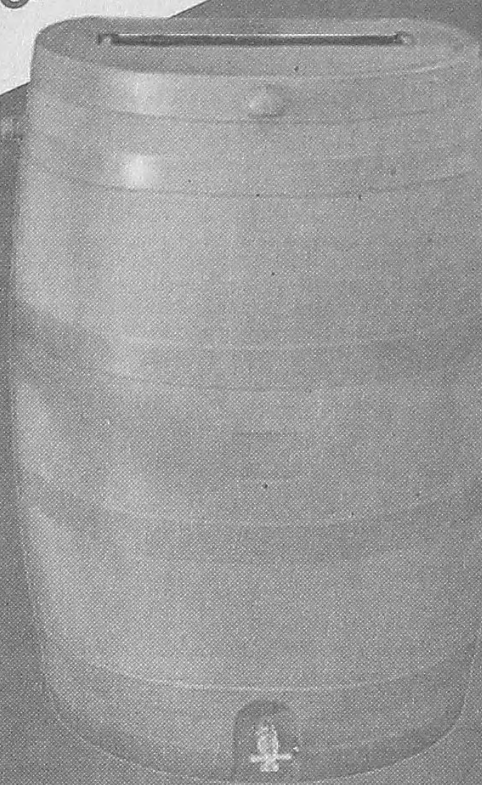
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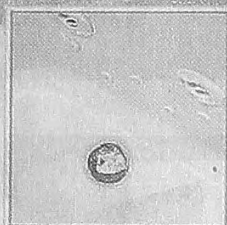
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 BY ERIC TITNER
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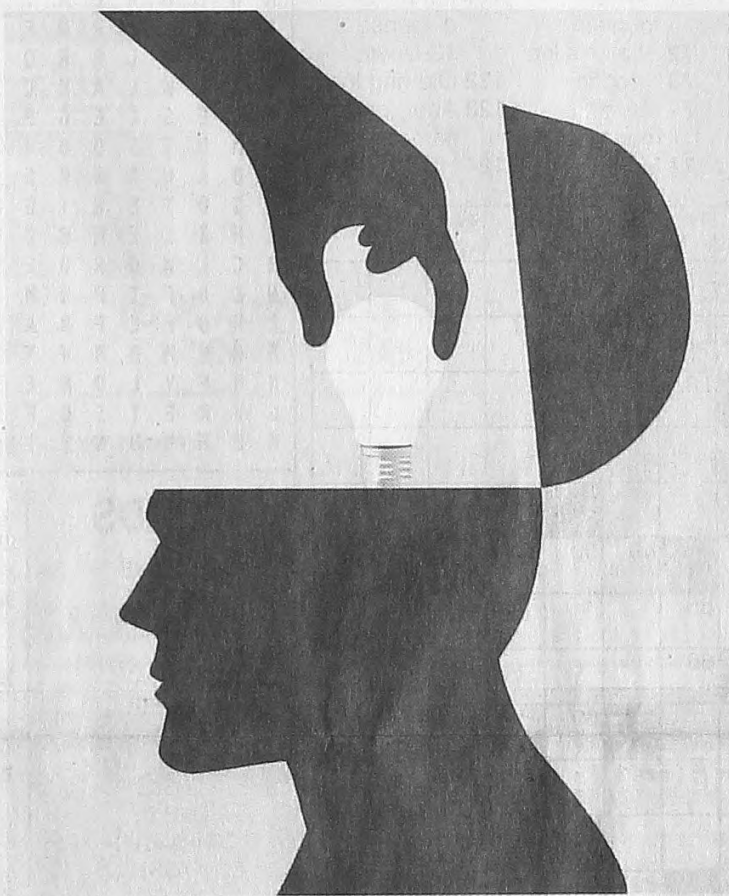
There are lots of potentially difficult situations that arise in most workplaces. But one of the most challenging is a boss who is constantly stealing your ideas or taking credit for your work, leaving you in the dust with nothing to show for your efforts.

Hopefully this doesn't sound familiar or hit too close to home for you — but if it does, we know how difficult it can be. The last thing any of us want is to be put in an adversarial situation with our managers, so there's a real impulse not to say or do anything about it. That can quietly "signal" your boss that you're OK with their bad behavior — or at the very least not going to rock the boat.

How can you handle the situation delicately enough so that you don't make things unbearable for yourself, yet firmly and decisively enough to send a clear message that you're not willing to put up with this?

"Entrepreneur" magazine published an article that highlights strategies for dealing with a boss who takes credit for your ideas.

Use the following tips to help guide you through the tough spot you're in:



GETTY IMAGES

Evaluate the situation

If you get the feeling that your boss is taking credit for your ideas, your first step should not be to unleash your fury on the powers that be. Instead, take a step back and evaluate the situation. Is your boss really stealing your ideas or just aggregating and presenting the work of his or her team? Are you

absolutely certain that you're not getting credit for your work? Just because you may not receive instant adulation doesn't mean that your efforts are going unnoticed. Perhaps your boss is not the overly effusive sort, but is appreciative of your contributions and is giving credit where it's due in a subtle way. Bottom line: Make sure you know for sure

that your boss is stealing your ideas before taking things any further.

Get a second opinion

If you're fairly certain that your boss is indeed taking credit for your work, the next best step is to get a second opinion to serve as a witness to the situation.

Without a witness, unless you have absolutely irrefutable evidence, it's basically your word versus your boss' word, and in this scenario the boss often wins. Choose a credible and reliable co-worker, preferably someone with a little clout at your workplace, and bolster your case by having that person in your corner. It could make all the difference if you decide to take things further.

Document your case

A strong story and credible witness will go a long way toward supporting your claim of idea theft, but nothing beats a solid "paper trail." Wherever feasible, have some ironclad evidence that documents the onerous events — anything from emails to recorded instances of theft and written proof that the ideas were indeed yours will serve to substantiate your claim. Nothing is more disheartening than making a bold claim of theft that you're unable to prove.

Not only will your work situation not improve, it will likely become even more uncomfortable.

Communicate with your boss

If you politely discuss the situation with your boss, he or she may be able to capably explain why you're mistaken about what has transpired. Or maybe your boss will realize he or she has failed to properly give you the credit you're due and are willing to make amends.

Often, the path of least resistance is the best one to take first. Hopefully your boss is reasonable, provided your approach is free from hostility and you're open to compromise.

If you think your boss might be profiting from your ideas without sharing the credit, don't just do nothing — but don't do anything rash, either. Take a breath, assess the situation and make your way through measured and professional steps to come to a resolution that gives you the credit you deserve.

Eric Titner has been an editor and content creator for more than a decade. His primary professional focus has been on education- and career-related topics. He currently lives in New York City.

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	7				5	4		
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9	2				6	8		
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Here's How It Works:

Sudoku puzzles are formatted as a 9x9 grid, broken into nine 3x3 boxes. To solve a sudoku, the numbers 1 through 9 must fill each row, column and box. Each number can appear only once in each row, column and box. You can figure out the order in which the numbers will appear by using the numeric clues provided in the boxes. The more numbers you name, the easier it gets to solve the puzzle!

W	R	S	F	R	A	O	B	R	O	T	H	E	R	N	L	F	N	G	M	I	M	S	N	O	S	E	L	M	O	G	H	C	E	H	G	H	V	E	R	P	A	R	E	N	T	S	Y	W	S	T	U	A	O	I	L	D	O	F	M	F	E	B	E	N	G	A	G	S	M	L	C	E	S	A	B	E	O	I	C	B	L	D	S	U	N	T	O	R	H	A	E	P	M	R	R	A	H	G	O	R	T	B	O	R	P	N	F	V	N	O	I	S	I	A	N	E	R	E	N	E	P	R	A	C	P	A	V	E	G	C	H	E	M	A	M	E	F	T	I	S	A	N	D	E	I	E	O	C	P	A	V	E	G	C	H	E	M	A	M	E	F	T	O	P	F	D	L	O	E	U	S	A	P	L	A	N	G	E	M	L	C	F	A	N	U	O	T	T	L	R	E	V	O	Y	T	N	D	E	C	A	D	T	A	V	E	Y	C	H	A	E	L	C	N	U	D	I	D	H	D	C	A	D	T	A	V	E	T	Y	E	R	Y	Y	U	Y	B	A	B	E	O	H	A	N	R	T	E	T	A	I	A	R	C	S	T	M	E	L	P	I	A	T	V	E	L	G	U	E	C	N	A	R	P	A	R	O	H	I	T	S	M	E	D	I	A	T	V	E	L	G	U	E	C	N	A	R	P	A	H	T	R	U	S	T	W	I	N	S	E	N	C	T	V	E	R	G	U	E	C	N	A	R	P	A	U	I	C	R	H	N	F	S	O	C	O	M	P	A	S	I	O	N	G	L	Y	A	B	E	R	N	U	T	R	U	N	T	A	F	L	R	A
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MATERNAL
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PARENTS
PATERNAL
PETS
RELATIVE
SISTER
TRIPLETS
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UNCLE
UNIT

[illegible]

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5	9	8	6	4	2	3	7	1
6	4	3	1	7	8	9	2	5
1	7	2	9	3	5	4	8	6
3	5	4	8	2	7	1	6	9
2	1	6	4	5	9	7	3	8
7	8	9	3	6	1	2	5	4

ACROSS

1 Sovereign
9 "And on and on and on":
Abbr.
15 Like saltines
20 Fit to
send via
the postal
service
21 Old-time
comedian
Russell
22 Designer
Oscar de la
—
23 Olive Oyl's
guy, to a
math lover?
25 Hall's partner
in music
26 Chicken —
27 "Have — a
deal for you!"
28 Increases,
as debt
30 2011-15
speaker of
the House
34 Huge grin,
to a math
lover?
38 Meditative
discipline
39 "Oh really?
— who?"
41 Old Carl
Sagan series
42 Guitarist
Nugent

43 Layer with a
"hole" in it
45 Hand lender
48 Narrow
coastal inlet
49 R.E. Lee's
org.
52 Male Oscar
category,
to a math
lover?
58 Cry audibly
59 Sir —
Newton
60 One like the
previous one
62 Suffix with
leopard
65 Will subject
67 Lump of
mayo, e.g.
69 Harsh in
tone
70 "Les Misér-
ables" author,
to a math
lover?
73 More
done than
"bloody," to a
math lover?
75 Pretty up
76 Mimic
77 Ballpark bite
78 Casual
greetings
79 Cry upon
arriving
81 Air, as an
oldie

82 Wallach of
"The Misfits"
85 Spinning
measure,
to a math
lover?
92 — while
93 Extra NBA
periods
94 Petrol station
name
95 "— Marner"
96 Stick on
99 Reporter,
informally
102 South, south
of the border
104 Tetra- + five
105 Protective
spirit, to a
math lover?
110 Motoring TV
series
12 No fewer
than
13 Burglarizes
15 Jerry's uncle
on "Seinfeld"
16 Certain floor
specialist
17 1950 black-
comedy film
noir, to a
math lover?
25 Lift with effort
26 Motionless
27 Talked
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28 Pack-toting
animals

129 Carmelite nun
130 Vampire novelist

DOWN

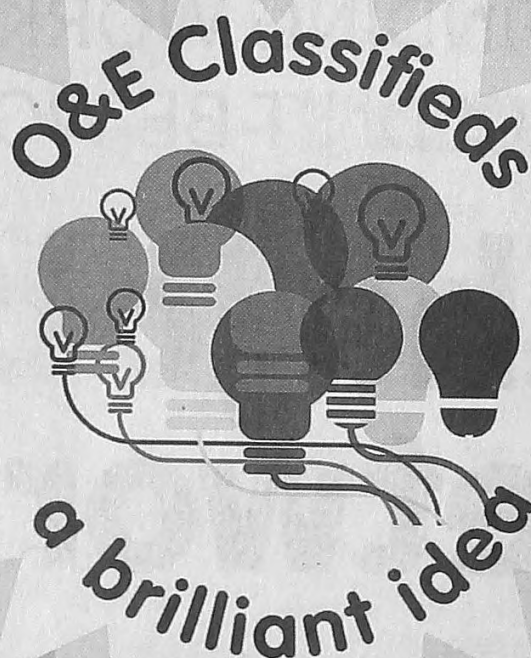
1 Mini-demon
2 — Zedong
3 Domino spot
4 Pachyderms
5 Silky fabric
6 Alpine goats
7 Height stat
8 Utah City ' near Provo
9 Belgian artist James
10 Big name in breath mints
11 Tax doc. pro
12 U.S. aliens' subj.
13 Hot brew
14 Storied duelist with a big nose
15 Gators' kin
16 Supply with a new weapon
17 Have a hunch
18 Remington of 1980s TV
19 Went by
24 Yolk's place
29 Med. x-ray
30 Party abbr. about drinks
31 Seen

32 Huge heads
33 Get as profit
35 Classical
column style
36 "The ball —
your court"
37 Hi-tech 'zine
40 "Hush!"
44 Tijuana
"that"
46 Prescription
measure
47 Lyric Muse
50 Derision
51 Floral oil
53 Rival of Lyft
54 — kwon do
55 One-named
Italian model
56 "Hey, I was
thinking ..."
57 Glossy proof
61 Deli breads
62 "Well, Did
You —?"
(Cole Porter
tune)
63 Nisan feast
64 Win points
66 SeaWorld
killer whale
67 Outfits
68 Peculiarity
71 Roman
fountain
72 Shallot's kin
73 — code
74 Many
moons
77 Mother bird

80 Singer
Morissette
81 Bow rub-on
83 Guitarist
Paul
84 Freezing up
86 City
87 "— trap!"
88 Beat big-
time
89 Balm plant
90 Mama's ma
91 Old overlord
96 Christie of
mystery
97 Import taxes
98 City in Texas
100 Annoys a lot
101 Way to leave
103 Arrive, as
fog
106 Christopher
of
"Superman"
107 Ventures
108 Bunch of,
informally
109 Diminish
111 Annoy
114 Mixer choice
118 Aztec cousin
119 "I'm cold!"
120 View
121 It may
dispense
13-Down
122 Old ring king
123 Abbr. on a
camcorder
124 HST follower

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For assistance or suggestions on the Puzzle Corner, contact Steve McClellan at (517) 702-4247 or smcclellan@michigan.com. Want more puzzles? Check out the “Just Right Crossword Puzzles” books at QuillDriverBooks.com



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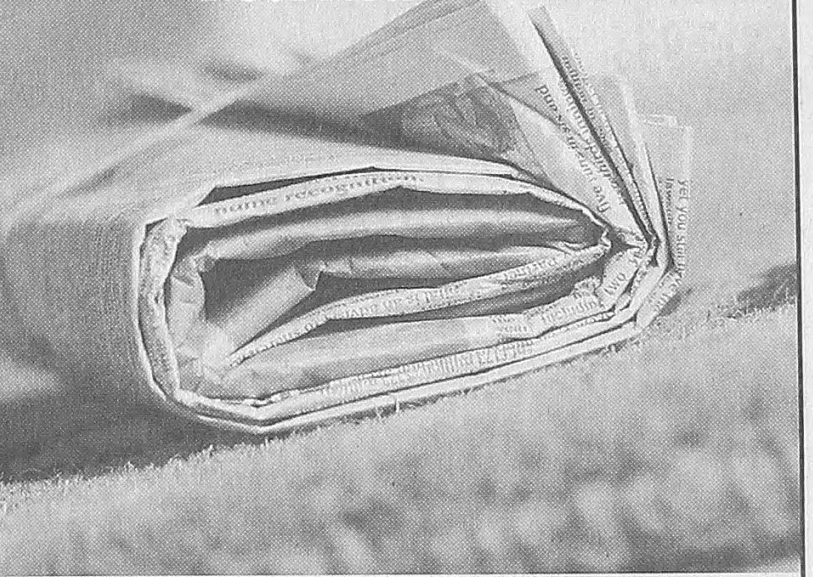
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HYUNDAI AND ITS DEALERS ARE ACING THE CUSTOMER EXPERIENCE WITH THE 'FOUR PILLARS' OF THE SHOPPER ASSURANCE PROGRAM



By Dale Buss

Hyundai has been adjusting on the fly to the rapidly changing dynamics of the U.S. auto market. Not only is the market flattening but also there's an accelerating shift by American consumers in favor of utility vehicles and away from sedans, which is the auto body style that made Hyundai a key player in America.

The good news—Hyundai has new SUVs and crossovers on the way to augment its lineup of sedans and its award-winning reputation for quality that remains at the top of consumer evaluations. Another key focus for Hyundai is differentiating the customer's experience with the brand and its

dealerships.

"There's a new competitive playing field," Dean Evans, CMO for Hyundai Motor America, told me.

"A lot of times we focus on engineering great mobility and the product, the car. But we have another product, which is how the consumer is buying it and [owning the car] and, hopefully, some day coming back and buying again."

He told me more about how Hyundai and its dealers are improving the customer experience and dealing with today's market dynamics in a Q&A:

How are you approaching and evolving Hyundai's customer experience?

Today the cars are all getting pretty good, so how do you compete? And Amazon is sitting in the middle of a room like an elephant and saying consumers want their goods differently. So we're looking at the buying and owning experience. We think that's



Hyundai's U.S. CMO, Dean Evans.

going to be a competitive advantage for us and is now and will be in the future.

What does this mean for customers?

More consumers tell us they want us to respect their time and that even in some big retailers' cases, like Walmart, time is becoming first over price. We've got Shopper Assurance, a program that addresses some of the most painful or friction-ridden parts of the process, and we think we're smoothing them out working with retailers in this new kind of world. It's our north star.

Respecting people's time more and giving them more transparent pricing and giving them a worry-free guarantee that says if you're not happy you can come back and make sure you're happy. No other brand new car has an offering like that. It's conquering at the brand level dramatically. We launched it about five months ago.

• Since launching, we've surveyed customers who've been through the process and one of the questions we asked is: Did this experience play a role in their decision to ultimately purchase

a Hyundai over a competitor? 61% of them are saying yes and 65 to 70% of our volume these days is conquest. That's a pretty good indicator. And there's the work that retailers are putting in to make sure that what the marketing program says is really what's happening in the field.

How are consumers experiencing the Hyundai brand through the purchase process, service and so on?

We have four pillars. One is **transparent pricing**. Not just MSRP and "call me" on the website, but they're filing with MSRP minus any rebates and minus any dealer discount: There's your price (not all cars are priced the same); there are variables. But now this transaction price lines up with what legitimate third parties are saying for the most part, or we're really close. There's a legitimacy.

The second pillar is **streamlined purchase**. Now dealers that are Shopper Assurance dealers have this functionality and tech on their website that allows them to do credit apps, approvals, lease payments, get hard trade values—all of those things—so when you do come into

store you don't go to credit app and talk about price; you get the keys and let's do the best test drive you've ever had. The customer spends time test driving and not thinking about price. That's where tech is playing a big role for us. Tech is bringing pricing and more of shopping parameters to customers' fingertips prior to visit.

Flexible test drive is one of the other two pillars. We'll bring it to you. We have this beautiful app called Hyundai Drive that's like Uber: Click it and a Hyundai salesperson comes to you with the car of your choice. We allow salespeople to say we'll come to you—or if you want to come to us, I'll buy you that Starbucks here. We're authorizing treats or sometime test-drive incentives to come in. We're trying to merchandise the test drive, and consumers love it. Most consumers choose to come to the dealer because they like selection; but they also like that the brand is ready to hop to it and bring you a Starbucks with a click. The fourth pillar is three-day **worry-free returns** (money-back guarantee).



The 2018 Hyundai Kona is buttressing the brand in the utility-vehicle market.

Introducing Shopper Assurance.
Car buying made simple.

- Transparent pricing
- Flexible test drive
- Streamlined purchase
- 3-day money back guarantee

HYUNDAI

Shopper Assurance is an effective platform for dealers.

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CHEVY MEMORIAL DAY SALES EVENT

Lease Loyalty for Current Chevrolet, Buick, GMC and Cadillac Lessees!

2018 SILVERADO DOUBLE CAB LT 4X4

MSRP \$42,655
**STARTING
AS LOW AS
\$30,216**

- 4.3L EcoTec3 V-6 with Active Fuel Management
- Six standard air bags
- Rear Vision Camera with dynamic guidance lines
- Chevrolet MyLink system with 7-inch diagonal color touch-screen, Bluetooth wireless technology for phone
- 6-speed automatic transmission with Tow/Haul mode
- Four-wheel antilock disc brakes with DURALIFE™ rotors
- StabiliTrak with Electronic Trailer Sway Control
- Bright-machined aluminum wheels
- Chevrolet MyLink with 8-inch diagonal color touch-screen and HD radio



STOCK #182093

2018 TRAX LT

MSRP \$23,965
**STARTING
AS LOW AS
\$15,998**

- ECOTEC® 1.4L turbocharged engine
- Six-speed automatic transmission
- 10 air bags
- StabiliTrak® Electronic Stability Control
- Rearview camera
- Power windows and locks
- Chevrolet MyLink Radio with 7" diagonal color touch-screen
- Remote Keyless Entry

\$98/MO*
WITH \$0
DOWN

24 MONTH LEASE WITH GM LEASE LOYALTY



STOCK #181759

2018 MALIBU LT

MSRP \$26,060
**STARTING
AS LOW AS
\$18,382**

- 1.5L turbocharged 4-cylinder engine with Direct Injection and stop/start technology
- 6-speed automatic transmission
- 10 air bags
- StabiliTrak® Electronic Stability Control System
- Remote Keyless Entry
- Rear vision camera
- Chevrolet MyLink Radio with 7-inch diagonal color touch-screen display
- 17-inch aluminum wheels
- 8-way power driver seat including power lumbar control

PREVIOUS COURTESY
TRANSPORTATION VEHICLE



STOCK #181055

2018 EQUINOX LT

MSRP \$27,810
**STARTING
AS LOW AS
\$22,397**

- 1.5L turbocharged 4-cylinder DOHC engine with Continuously Variable Valve Timing, Direct Injection and Stop/Start technology paired with a 6-speed automatic transmission
- Keyless Open, including extended range Remote Keyless Entry
- Chevrolet MyLink Radio with 7" diagonal color touch-screen
- Rear Vision Camera
- Built-in Wi-Fi hotspot
- 17" aluminum wheels
- 4-wheel antilock, 4-wheel disc 16" front and rear brakes
- Power driver seat with driver lumbar



STOCK #181026

\$119/MO*
WITH \$999 DOWN

24 MONTH LEASE WITH GM LEASE LOYALTY

2018 CRUZE LT

MSRP \$22,385
**STARTING
AS LOW AS
\$15,895**

- 1.4L Turbo 4-cylinder engine
- 4-wheel antilock disc brakes
- 7-inch diagonal center stack touch-screen display
- 10 air bags
- Rear vision camera
- Cruise control
- 6-speaker audio system
- 16-inch alloy wheels
- Cruise control



STOCK #180645

\$137/MO*
WITH \$999 DOWN

24 MONTH LEASE WITH GM LEASE LOYALTY

HURRY!
LIMITED
QUANTITY!

2018 TRAVERSE LT

MSRP \$36,165
**STARTING
AS LOW AS
\$29,617**

- 3.6L V6 engine with stop/start technology
- 9-speed automatic transmission
- Dual-outlet exhaust
- StabiliTrak® Electronic Stability Control System with Traction Control
- Rear vision camera
- Chevrolet MyLink Radio with 7-inch diagonal color touch-screen
- 18" Bright Silver-painted aluminum wheels
- 7-passenger seating with second-row captain's chairs
- 8-way power driver seat with power lumbar control
- Previous Courtesy Vehicle



STOCK #181605

\$267/MO*
WITH \$999 DOWN

24 MONTH LEASE WITH GM LEASE LOYALTY

2018 TAHOE LS 4X4 CUSTOM EDITION

MSRP \$48,340
**STARTING
AS LOW AS
\$41,147**

- 5.3L EcoTec3 V8 Engine
- Rear vision camera
- 18-inch aluminum wheels
- 6-speed automatic transmission
- Projector-beam headlamps
- LED daytime running lamps
- Rear Park Assist
- Remote vehicle starter system



STOCK #182011

\$299/MO*
WITH \$999 DOWN

36 MONTH LEASE WITH GM LEASE LOYALTY

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